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MYSTORE INC.

JOB DESCRIPTION FOR: HARDWARE STORE SALESPERSON

PRIMARY FUNCTIONS

Summary: Sells merchandise to individuals, utilizing knowledge of products sold.

Greets customers and determine types and quality of merchandise desired.

Displays merchandise, suggests items that meet customers' needs and emphasizes selling points of article, such as quality and ease of use.

Demonstrates use of merchandise.

Answers customers' questions; suggests solutions to problems.

Helps customers understand prices.

Explains differences in price and quality.

Places new merchandise on display.

Takes inventory of stock.

Examines defective article returned by customer to determine if refund or replacement should be made.

Uses catalog or computer research availability and price of special order merchandise.

May perform other duties as assigned.

PREREQUISITES

Education/Experience: Verification of high school diploma or general

education degree (GED) or 1-3 months related experience and/or training or comparable combination of education and experience.

Certificates/Licenses: Language Development: Various requirements depending on organization. Reading: Passive vocabulary of 5,000-6,000 words. Read at rate of 190-215 words per minute. Read adventure stories and comic books, looking up unfamiliar words in dictionary for meaning, spelling and pronunciation. Read instructions for assembling model cars and airplanes. Writing: Write compound and complex sentences, using cursive style, proper end punctuation and employing adjectives and adverbs. Speaking: Speak clearly and distinctly with

appropriate pauses and emphasis, correct pronunciation, variations in word order, using present, perfect and future tenses. May require multi-lingual skills depending on organization. Apply common-sense understanding to carry out

Reasoning Development: Apply common-sense understanding to carry or simple one—or two-step instructions. Deal with standardized situations with occasional or no

variables in or from these situations encountered on

the job.

Mathematical Development: Compute discount, interest, profit and loss;

commission, markup and selling price; ratio and proportion and percentage. Calculate surfaces, volumes, weights and measures. Algebra: Calculate variables and formulas, monomials and polynomials, ratio and proportion variables and square roots and radicals. Geometry: Calculate plane and solid figures, circumference, area and volume. Understand kinds

of angles and properties of pairs of angles.

POSITION CONSIDERATIONS

Job Environment: Exposed to open-air weather conditions less than

1/3 of time. Works near moving mechanical parts less than 1/3 of time. Exposed to airborne particles or fumes less than 1/3 of time. Noise levels are

moderate.

Physical Demands: Stands more than 2/3 of time. Walks more than 2/3

of time. Uses hands to feel, finger or handle more than 2/3 of time. Reaches with hands and arms more than 2/3 of time. Listens or talks 1/3 to 2/3 of time. Lifts or exerts force up to 50 pounds less than 1/3 of time. Uses close, distant, color, peripheral, depth perception vision and adjusts vision focus. Individuals with disabilities may receive reasonable

accommodations to perform essential work

functions.

Supervisory Duties: This position has no supervisory responsibility.

Department: Store General Sales **Reports to:** Floor Supervisor

FLSA Class: Management/Non-management

DEVELOPMENT AND APPROVAL

Date revised: 1Mar##
Revised by: I.M Incharge
Approved by: I. Ownit
Approval date: 13Mar##

JOB DESCRIPTION FOR:
PRIMARY FUNCTIONS:
Summary:
May perform other duties as assigned.
PREREQUISITES:
Education/Experience:
Certificates/Licenses:
Language Development:
Reasoning Development:
Mathematical Development:
POSITION CONSIDERATIONS:
Job Environment:
Physical Demands:
Supervisory Duties:
Department:
Reports to:
FLSA Class: Management/Non-management
DEVELOPMENT AND APPROVAL:
Date revised: Revised by: Approved by: Approval date:

SAMPLE EXTERNAL JOB ADVERTISEMENT

HARDWARE SALESPERSON

1 Vacancy - Start 31-Oct-####

Growing hardware store seeks full-time salesperson, 9-6 Monday-Friday. \$8.50/hr. salary plus overtime; no incentive. Hardwareville, ST. Duties: greet customers, display & explain items, estimate needs, solve problems, maintain department inventory. Requires: H.S. or equivalent, 3 mo. retail, interpersonal skill; willingness to learn. Applications to I.M. Incharge, MyStore Inc., 1 Spokeshave Rd., Hardwareville, ST 98765 Call, write or visit. EOE

Organization	
<i>-</i>	

Job Description Questionnaire

Job Designation
General Summary
Primary Job Functions
Education Requirements
Supervision Requirements
Aptitude Requirements for the Job
Physical Requirements Specific to the Job
Relevant Considerations Pertaining to the Job

Date:	
Provider:	
Evaluator:	

JOB DESCRIPTION QUESTIONNAIRE

Job Designation

Job title:				
Job classification	on: (circle)	Exempt		Non-exempt
Immediate supe	rvisor's title:			
Location of job:				
Job status:	(circle)	Full Time	Part Time	Temporary
		tail so those not familia s done, and <u>why</u> it is dor		can understand, describe

Primary Functions

Explain 4 – 6 primary functions of the job that are performed during a regular work week. Be concise, specific and clear in your description. Do not include extraordinary or occasional assignments that reasonably could be assigned to another job. List the most important function first and then each thereafter in order of importance. For each function noted, include the percentage of time spent on that function during a typical week.

Primary Function	% of Time
Most important:	%
2 nd important:	%
3 rd important:	%
4 th important:	%
5 th important:	%
6 th important:	%
Time spent for included functions should total 100% ───►	

Additional Functions	Priority #

Additional Functions Continued	Priority #

Supervision Required

Supervision received: H	ow closely ar	nd how frequently	is work monitored by	a sur	pervisor or other employees?
Review level: How frequ	ent and how	detailed is super	visor's review of empl	oyee's	s work?
Day-to-day work?					
Short term objectives?					
Long term goals?					
Other?					
Responsibility for others	s: <u>Circle</u> any	responsibilities b	elow which are part of	this j	ob.
Allocates personnel	Assigns ne	ew work	Coordinates activitie	S	Instructs
Maintains standards	Plans work	k for others	Reviews work of others		Resolves employee problems
Persons supervised: Ins	ert the appro	priate numbers o	f employees supervis	ed.	
Number of lower level su supervised by this position			Number of employees supervised by subordinate supervisors Number of employees supervised by subordinate supervisors		nber of non-management employees ctly supervised by this position
Supervised by this position)[]	and an area of the second and area of the second area of the second and area of the second and area of the second area of the second and area of the second a		only supervised by the position	
Apprentices and helpers	s: List any "ar	oprentice" and/or	"helper" positions ass	sianed	to this job.
		- F			
Lead person: If this job le	ads other pe	ople, explain hov	٧.		

Education Required

Using a " \checkmark ", indicate the minimum amount of schooling that a person would need to do this job.

""			Minimum Schoo	ling Needed		
	Prior experience	e or training not req	uired.			
		less than high sombination of educati			elated experie	nce or training; or
		high school diplom /or training; or comp				- 3 months related
		one year college or combination of educ			related experie	ence and/or training;
		ssociate's degree (experience and/or t				cal school; or 6 – 12 and experience.
		bachelor's degree /or training; or comp				1 - 2 years related
		fifth year college o or comparable com				related experience
		naster's degree (M. combination of educ			related experie	ence and/or training;
		loctoral degree (Ph parable combinatio			10 years related	d experience and/or
		do the job satisfact rint reading, comput			nally learn in t	the classroom? Fo
Special co	urses: To do the	job satisfactorily, a	re there any specia	I courses that a	are needed?	
	•	addition to the educ	•		how much on-1	the-job experience is
1 – 4 wee	ks 1 – 4 mon	ths 4 - 6 months	6 - 12 months	1 - 2 years	2 – 4 years	More than 4 yr.
Certificate	s/licenses: Wha	t certificates and/or	licenses are require	ed to perform t	his iob?	
			•		- ,	

Aptitudes Required

Using a " \checkmark ", indicate the level of the language, reasoning and mathematical aptitudes that a person would need to do this job.

""	Language Aptitudes Needed		
	Reading: Recognize meaning of 2,500 (two- or three-syllable) words. Read at rate of 95-120 words per minute. Compare similarities and differences between words and between series of numbers. Writing: Print simple sentences containing subject, verb, and object, and series of numbers, names, and addresses. Speaking: Speak simple sentences, using normal word order, and present and past tenses.		
	Reading: Passive vocabulary of 5,000-6,000 words. Read at rate of 190-215 words per minute. Read adventure stories and comic books, looking up unfamiliar words in dictionary for meaning, spelling, and pronunciation. Read instructions for assembling model cars and airplanes. Writing: Write compound and complex sentences, using cursive style, proper end punctuation, and employing adjectives and adverbs. Speaking: Speak clearly and distinctly with appropriate pauses and emphasis, correct pronunciation, variations in word order, using present, perfect, and future tenses.		
Reading: Read a variety of novels, magazines, atlases, and encyclopedias. Read safe instructions in the use and maintenance of shop tools and equipment, and methods and proced mechanical drawing and layout work. Writing: Write reports and essays with proper punctuation, spelling, and grammar, using all parts of speech. Speaking: Speak before an a with poise, voice control, and confidence, using correct English and well-modulated voice.			
	Reading: Read novels, poems, newspapers, periodicals, journals, manuals, dictionaries, thesauruses, and encyclopedias. Writing: Prepare business letters, expositions, summaries, and reports, using prescribed format and conforming to all rules of punctuation, grammar, diction, and style. Speaking: Participate in panel discussions, dramatizations, and debates. Speak extemporaneously on a variety of subjects.		
	Reading: Read literature, book and play reviews, scientific and technical journals, abstracts, financial reports, and legal documents. Writing: Write novels, plays, editorials, journals, speeches, manuals, critiques, poetry, and songs. Speaking: Conversant in the theory, principles, and methods of effective and persuasive speaking, voice and diction, phonetics, and discussion and debate.		
	Reading: Read literature, book and play reviews, scientific and technical journals, abstracts, financial reports, and legal documents. Writing: Write novels, plays, editorials, journals, speeches, manuals, critiques, poetry, and songs. Speaking: Conversant in the theory, principles, and methods of effective and persuasive speaking, voice and diction, phonetics, and discussion and debate.		

""	Reasoning Aptitudes Needed			
	Apply common sense understanding to carry out simple one- or two-step instructions. Deal with standardized situations with occasional or no variables in or from these situations encountered on the job.			
	Apply common sense understanding to carry out detailed but uninvolved written or oral instructions. Deal with problems involving a few concrete variables in or from standardized situations.			
	Apply common sense understanding to carry out instructions furnished in written, oral, or diagrammatic form. Deal with problems involving several concrete variables in or from standardized situations.			

"ם"	(Reasoning Aptitudes Continued)		
	Apply principles of rational systems to solve practical problems and deal with a variety of concrete variables in situations where only limited standardization exists. Interpret a variety of instructions furnished in written, oral, diagrammatic, or schedule form. (Examples of rational systems include: bookkeeping, internal combustion engines, electric wiring systems, house building, farm management, and navigation.)		
	Apply principles of logical or scientific thinking to define problems, collect data, establish facts, and draw valid conclusions. Interpret an extensive variety of technical instructions in mathematical or diagrammatic form. Deal with several abstract and concrete variables.		
	Apply principles of logical or scientific thinking to a wide range of intellectual and practical problems. Deal with nonverbal symbolism (formulas, scientific equations, graphs, musical notes, etc.) in its most difficult phases. Deal with a variety of abstract and concrete variables. Apprehend the most abstruse classes of concepts.		

""	Mathematical Aptitudes Needed			
	Add and subtract two digit numbers. Multiply and divide 10's and 100's by 2, 3, 4, 5. Perform the four basic arithmetic operations with coins as part of a dollar. Perform operations with units such as cup, pint, and quart; inch, foot, and yard; and ounce and pound.			
	Add, subtract, multiply, and divide all units of measure. Perform the four operations with like common and decimal fractions. Compute ratio, rate, and percent. Draw and interpret bar graphs. Perform arithmetic operations involving all American monetary units.			
	Compute discount, interest, profit and loss; commission, markup, and selling price; ratio and proportion and percentage. Calculate surfaces, volumes, weights, and measures. Algebra: Calculate variables and formulas; monomials and polynomials; ratio and proportion variables; and square roots and radicals. Geometry: Calculate plane and solid figures; circumference, area, and volume. Understand kinds of angles and properties of pairs of angles.			
	Algebra: Deal with system of real numbers; linear, quadratic, rational, exponential, logarithmic, angle and circular functions, and inverse functions; related algebraic solution of equations and inequalities; limits and continuity; and probability and statistical inference. Geometry: Deductive axiomatic geometry, plane and solid, and rectangular coordinates. Shop Math: Practical application of fractions, percentages, ratio and proportion, measurement, logarithms, slide rule, practical algebra, geometric construction, and essentials of trigonometry.			
	Algebra: Work with exponents and logarithms, linear equations, quadratic equations, mathematical induction and binomial theorem, and permutations. Calculus: Apply concepts of analytic geometry, differentiations, and integration of algebraic functions with applications. Statistics: Apply mathematical operations to frequency distributions, reliability and validity of tests, normal curve, analysis of variance, correlation techniques, chi-square application and sampling theory, and factor analysis.			
	Advanced calculus: Work with limits, continuity, real number systems, mean value theorems, and implicit functions theorems. Modern Algebra: Apply fundamental concepts of theories of groups, rings, and fields. Work with differential equations, linear algebra, infinite series, advanced operations methods, and functions of real and complex variables. Statistics: Work with mathematical statistics, mathematical probability and applications, experimental design, statistical inference, and econometrics.			

Mechanical: Circle how often mechanical aptitude is needed to perform the job.

Never Rarely		Occasionally	Frequently	Continuously
Initiative: Circle how often personal initiative is needed to perform the job.				
Never	Rarely	Occasionally	Frequently	Continuously

Physical Requirements

Environment: Circle the frequency of exposure to the following. Leave blank if exposure is not applicable.

Airborne particles or fumes	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Caustic or toxic chemicals	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Electrical shock risk	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Explosives	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Extremes of cold (non-weather)	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Extremes of heat (non-weather)	less than 1/3	1/3 to 2/3	more than 2/3	of the time
High precarious places	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Humid or wet conditions (non-weather)	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Near moving mechanical parts	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Open-air weather conditions	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Radiation risks	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Vibration	less than 1/3	1/3 to 2/3	more than 2/3	of the time

Activity: Circle the frequency of activity for the following. Leave blank if activity is not applicable.

Balances or climbs	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Crawls, crouches, kneels or stoops	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Listens	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Reaches with hands and arms	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Sits	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Smells or tastes	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Stands	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Talks	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Uses hands to feel, finger, or handle	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Walks	less than 1/3	1/3 to 2/3	more than 2/3	of the time

Force: Circle the frequency using force for the following. Leave blank if activity is not applicable.

Lifts or exerts force of up to 10 pounds	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Lifts or exerts force of up to 25 pounds	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Lifts or exerts force of up to 50 pounds	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Lifts or exerts force of up to 100 pounds	less than 1/3	1/3 to 2/3	more than 2/3	of the time
Lifts or exerts force of more than 100 pounds	less than 1/3	1/3 to 2/3	more than 2/3	of the time

Vision: Circle all vision abilities needed to perform the job.

Close vision	Color vision	Depth perception
Distance vision	Peripheral vision	Adjusting of vision

Noise: Circle the noise level conditions heard during a normal workweek.

Very quiet	Quiet	Moderate noise	
Loud noise		Very loud noise	

Other considerations

Note other items relevant to satisfactory performance of this job.

Average percentage of travel time required	Percentage of travel time per month

Oral, written and computer skills required:			

Guideline to Decide Pay Method and Overtime Entitlement

Classification	Typical Function	Pay Method	<u>Overtime</u>
Exempt	Owners, Executives, Managers, Supervisors	Salary	No overtime
Non-exempt Salary	Clerical, Technical, Sales, etc	Salary	Paid overtime
Non-exempt Hourly	Operations, Maintenance, Labor	Hourly	Paid overtime

SAMPLE INTERNAL JOB POSTING

Internal Job Posting - MyStore Inc.

Position title/Job code
Status/Classification
Location/# of positions
Interview date/Job start date
Post date/Posting closes
Pay rate/Incentive
Hours of work/Week days
Send resumes/application to
Application/Cover letter
Phone # / Visit location

Retail Salesperson
Full-time
Hardwareville, ST, Store #1
October 11, XXXX
September 17, XXXX
\$8.50 per hour
9:00 AM to 6:00 PM
I. M. Incharge
Application form required
Phone or visit for information

XX1001 Non-exempt salary One vacancy October 31, XXXX September 22, XXXX No incentive Monday through Friday Mail Station #44 Cover letter required 987-654-3210

Primary Functions	Prerequisites
Greets customers	High school or equivalent
Displays and explains items	3 months retail experience
Estimates customers' needs	Able to speak one-on-one
Solves customers' problems	Able to relate needs to products
Maintains department inventory	willing to learn, accept responsibility

Application for	<u>or Employn</u>	<u>nent</u>			<u>An</u>	Equa	al Oppo	rtunity	/ Employer
			Please	Print or Type					
Complete both sides of this form		1 10000	i iiit oi Typo		Today's date is				
Personal Information									
Name (Last)		(First)		(Full middle nam	e)		Social S	Security I	Number
Current Address	(City)		(Sta	te)	(Zip)	P	hone Nu	mber to F	Reach You
Code									
For which position a	re you applying?			Are you 18 or □ Yes □	older? No	D	ate availa	ble for e	mployment
Explain any restriction	ons on hours, wee	kends, ov	vertime?	□ No, I will not r		□Ye	es, I will re	elocate to	these areas:
Have you ever been subsidiaries before?		•	tion or its	If ye	es, give lo	cations	and date	s employ	/ed
Are you eligible to	Non-California:	_	u been						lony in the last
work in the USA?	convicted of a fe 7 years which is			7 years which i marijuana-relat					
□ Yes □ No	expunged? No	o Yes		offense where	you were	referre	d to, and		
	State the nature occurred.	and date	the event	pretrial or post No Yes — S				the ev	ent occurred
Nature and date of		ve:		110 103	otate the i	iatui	c and dat	ic the ev	chi occurrea.
Convictions will r	not automatically o	disqualify	applicants.	Severity of the o	rime and	date of	convictio	n will be	considered.
	,	'		<u>ducation</u>					
Level of Schooling School Nam		ool Name a	and Address	No. of Y					
High School				Attend	iea	□ Yes	□ No	Study	
Business, Trade or \	Vo-Tech School						□ Yes	□ No	
College							□ Yes	□ No	
-									
Graduate School							□ Yes	□ No	
If in school now, ind schedule including t		Mon	Tue	<u>Wed</u>	<u>Thu</u>		<u>Fri</u>	Sat	<u>Sun</u>
				<u>Military</u>					
Draft Status:				Reserve Status:					
Branch of Service a	nd Highest Rank A	Attained		Dates of Duty					
<u>Driving</u>									
If your position with this organization requires you to drive on company business you will be required to provide the following:									
Driver License Number State Where Issued									
Performance of Job Functions									
I can perform all of f					ut accomr				commodation
Yes No I am able to perform essential functions of the position for which I am applying with or without reasonable accommodation. Reasonable accommodations may be provided to qualified individuals with disabilities in accordance with the Americans with Disabilities Act (ADA) and applicable state and local laws.									
This organization is an equal opportunity employer which does not discriminate on the basis of race, religion, color, gender, age, national origin, disability, marital status, or veteran status or similar as identified in legal and regulatory guidelines. (Complete other side)									

Application for Employment An Equal Opportunity Employer Please Print or Type Complete both sides of this form Sign at the bottom **Employment History** Last Organization Name for which You Worked Title Phone Number Address Supervisor Pay per week or hour \$ **Date Ended Working Date Started Working** Acquired Skills Reason for Leaving 2nd to Last Organization Name for which You Worked Title Address Phone Number Supervisor Pay per week or hour \$ Date Ended Working **Date Started Working** Acquired Skills Reason for Leaving 3rd to Last Organization Name for which You Worked Title Phone Number Address Supervisor Pay per week or hour \$ Date Ended Working **Date Started Working** Acquired Skills Reason for Leaving 4th to Last Organization Name for which You Worked Title Address Phone Number Supervisor Pay per week or hour \$ Date Started Working Date Ended Working Acquired Skills Reason for Leaving **Acknowledgement** I certify that all the information on this application, my resume, or any supporting documents is correct. I understand that any misrepresentation or omission of any information will result in disqualification from consideration for employment or, if employed, my termination. I understand this application is current for sixty (60) days. After this time, if I have not heard from the Company and still wish to be considered for employment it will be necessary for me to complete a new application. I understand that this application is not a contract, offer or promise of employment. If hired, I am able to resign at any time for any reason. Similarly, the Company can terminate my employment at any time, with or without any reason. As a condition of employment I understand that I may be required to sign a non-compete agreement, a conflict of interest statement, and/or an arbitration agreement and I hereby agree to arbitrate all disputes regarding my application for employment and any employment related matters rather than resolving them in court or other forum. I authorize the Company or its agents to investigate all statements contained in this application and/or resume. I understand that a credit and background check may be made including, but not limited to, consumer credit history, criminal history, driving record, employment, military, education and general public records which may provide information concerning my character and general reputation. I hereby authorize my former employers, educational institutions or other reference providers to furnish all information pertaining to my work or educational record. I release my former employers, educational institutions, supervisors, and references from all liability associated with furnishing information to this company or its agents. If I wish to obtain a copy of the consumer credit history report if made, it will be provided upon written request. I hereby release from liability the Company and its representative for seeking such information and all other persons, corporations or organizations for furnishing such information. I understand that the Company may now have, or may establish, a drug-free workplace or a post-accident drug-testing program. If it has one now and I am offered a conditional offer of employment I agree to work under the conditions requiring a drug-free workplace. I also understand that all employees of the location may be subject to urinalysis and/or blood screening or other medically recognized tests designed to detect the presence of alcohol or controlled

This organization is an equal opportunity employer which does not discriminate on the basis of race, religion, color, gender, age, national origin, disability, marital status, or veteran status or similar as identified in legal and regulatory guidelines.

(Complete other side)

when asked may result in termination.

Applicant Signature

drugs. If detected, the offer of employment will be withdrawn. If employed, I understand that the taking of alcohol and/or drug tests is a condition of continual employment and I agree to undergo random, fitness for duty, return to work and reasonable suspicion alcohol and drug testing. Refusal to take such tests

Applicant Printed Name

Date signed

Authorization to Obtain a Consumer Credit Report and Release of Information for Employment Purposes

Pursuant to the federal Fair Credit Reporting Act, I,

	hereby authorize
Prospective Employer Name	and its designated agents
and representatives to conduct a comprehensive review of my backg	round through a consumer report and/or an
investigative consumer report to be generated for employment, prom	notion, reassignment or retention as an
employee. I understand the scope of the consumer report/investigative	ve consumer report may include, but is not
limited to, the following areas: verification of Social Security number	er; current and previous residences;
employment history, including all personnel files; education; referen	nces; credit history and reports; criminal
history, including records from any criminal justice agency in any or	r all federal, state or county jurisdictions; birth
records; motor vehicle records, including traffic citations and registr	ration; and any other public records.

I authorize the complete release of these records or data pertaining to me which an individual, company, firm, corporation or public agency may have. I understand that I must provide my date of birth to adequately complete said screening and acknowledge that my date of birth will not affect any hiring decisions. I hereby authorize and request any present or former employer, school, police department, financial institution or other persons having personal knowledge of me to furnish this prospective employer or its designated agents with any and all information in their possession regarding me in connection with an application of employment. I am authorizing that a photocopy of this authorization be accepted with the same authority as the original.

I hereby release this prospective employer and its agents, officials, representatives or assigned agencies, including officers, employees or related personnel, both individually and collectively, from any and all liability for damages of whatever kind, which may at anytime result to me, my heirs, family or associates because of compliance with this authorization and request to release. You may contact me as indicated on the Authorization to Obtain a Consumer Credit Report and Release of Information for Employment Purpose form. I understand that a copy of this authorization may be given at any time, provided I do so in writing.

I understand that, pursuant to the federal Fair Credit Reporting Act, if any adverse action is to be taken based upon the consumer report, a copy of the report and a summary of the consumer's right will be provided to me.

Authorization to Obtain a Consumer Credit Report and Release of Information for Employment Purposes

Name (Full):				
Maiden Last Name:				
Print All Former Names:				
Social Security Number:		Gender:	Race:	
Date of Birth:		Current Phone Number:		
Street Address:				
City, State & ZIP				
Driver's License Number:		State Issued:		
Name on Driver's License				
May we contact your emplo	yers? Yes No	May we contact your supe	ervisors? Yes No	
Prior residence, past 7 years			From to	
Prior residence, past 7 years			From to	
Prior residence, past 7 years			From to	
Have you been convicted of or pled guilty or "no contest" to a criminal charge? Yes No				
Are you currently awaiting trial, sentencing or disposition of a criminal charge?			Yes No	
Have you ever been a defendant in a civil action for intentional tort(s)? (Intentional torts include, but are not limited to, battery, assault, false imprisonment, defamation, fraud, conversion)? Yes No				
If you answered Yes to any of the 3 questions above, provide the Case Numbers, Date of Action, Disposition, Place of Occurrence and Current Status				
Please explain. If more space is needed, add supplemental sheets.				
By signing below, you are certifying that the above information is true and correct.				
Signature Date				

SAMPLE EMPLOYMENT OFFER

ORGANIZATION LETTERHEAD

October 20, 20XX Mr. I. M. A. Newbee 1010 Carpenter Lane Hardwareville, ST 98765-4321

Dear Mr. Newbee:

On behalf of MyStore, Inc., I am pleased to confirm the details of our full-time non-exempt salary position offer to you as a salesperson reporting to Flora Boss. Your start time and date for the position are 9:00 AM, November 2, 20XX. Your pay will be \$8.50 per hour, which normally will be paid the 15th and 30th of each month. You will be working at our Spokeshave Store #3, 2010 Ballpeen Road, Hardwareville, ST. Your initial hours of work will be 9:00 AM through 6:00 PM Monday through Friday.

Below are some of the more pertinent details about the position you are being offered:

Primary functions in your position will include among others:

· Greeting customers

Sincerely.

- · Displaying merchandise
- Estimating customer needs
- Solving customer problems
- Maintaining department inventory
- Other activities as may be assigned from time to time

You are required to show employment eligibility through the I-9 Form.

Your benefits are those which are normally provided as detailed in our Employee Handbook.

MyStore practices a drug-free workplace program, and your employment is contingent upon the successful outcome of a drug screening. This screening will be arranged at the store's expense.

By acceptance of this position, you certify that you have no contracts, covenants or similar agreements that would preclude employment in any capacity with MyStore, Inc. and its subsidiaries or affiliates.

Other considerations pertaining to your employment with MyStore are included in our Employee Handbook.

The contents of this letter are confidential to the store and you. The foregoing sets forth some specifics about the position you are being offered and discusses the compensation you will receive upon acceptance and fulfillment of the position's requirements. Please understand that acceptance of our offer by way of this letter does not create an employment contract between us, but merely creates an "at-will" employment relationship subject to the specifics outlined in this letter.

We are pleased with your decision to consider MyStore. This offer will remain in effect for five calendar days from the date of this letter. If you choose to accept the position, please confirm your understanding and acceptance of our employment offer by countersigning in the space below. Please forward this master co-signed letter to me before October 20, 20XX. Please keep a copy for your files. If you choose not to accept our offer, please contact me directly and return this letter with your rejection noted and signed.

I. M. Incharge Store Manager Accepted by:		
Signature c: I. Ownit Employee file	Date	

LETTERHEAD

Mr./Ms.
Address
City, State & ZIP

Dear:

Date

On behalf of (STORE/ORGANIZATION), I am pleased to confirm the details of our position offer to you as ________. In this capacity you will report to (TITLE)_______ and your work site will be at (ORGANIZATION LOCATION/ADDRESS). Below are some of the more pertinent details about the position you are being offered:

- Your start date will be on or before DD-MM-YY
- Your compensation will be \$\$\$.\$\$ per hour or pay period.
- Your primary functions will include among others:
 - IDENTIFY PRIMARY FUNCTION
 - Other activities as may be assigned from time to time.
- Due to your particular circumstances,.........INSERT ANYTHING SPECIAL ABOUT THE ARRANGEMENT WITH THE ORGANIZATION
- You will be considered for various benefits in accordance with our policy manual.
 - Our holidays will consist of (NUMBER) statutory days as detailed in the (E.G. THE ORGANIZATION POLICIES AND PROCEDURES MANUAL.)
 - Upon completion of one year of organization service, you will be entitled to (NUMBER) weeks of vacation to be taken at dates agreed upon and approved by the organization.
- With acceptance of employment, (STORE/ORGANIZATION) may require you to enter into a (LOYALITY, CONFIDENTIALITY AND NON-COMPETE) agreement on the organization's standard form. A copy is enclosed for your signature.

- By acceptance of this position you certify that you have no contracts, covenants or similar agreements which would preclude employment in any capacity with (STORE/ORGANIZATION) and its subsidiaries in any capacity.
- You will be required to show employment eligibility through the I-9 Form.
- (STORE/ORGANIZATION) practices a drug free workplace philosophy and your employment is contingent upon the successful outcome of a drug screening. This screening will be arranged at the company's expense.
- Other considerations pertaining to your employment with (STORE/ORGANIZATION) are included in our (POLICIES AND PROCEDURES MANUAL).

The contents of this letter are confidential to the company and you. The foregoing sets forth some specifics about the position you are being offered and discusses the compensation you will receive upon acceptance and fulfillment of the position's requirements. Please understand that acceptance of our offer by way of this letter does not create an employment contract between us, but merely creates an "at-will" employment relationship subject to the specifics outlined in this letter.

We are pleased with your decision to consider (STORE/ORGANIZATION). We believe we have a challenging opportunity to offer you. If you choose to accept the position, please confirm your understanding of our employment offer by countersigning in the space below. Please review and sign the (E.G., NON-COMPETE) form. Please send both this co-signed letter and the signed form to (DESIGNATE PERSON) before (INSERT SPECIFIC DATE...5 – 7 WORKING DAYS IS APPROPRIATE______, 20XX). If you choose not to accept our offer, please contact me directly at (SPECIFIC PERSON'S PHONE NUMBER) and return this letter with your rejection noted.

	Sincerely,	
	Name Title	
Accepted by:		
Signature	Date	
C: Payroll Supervisor Employee file Encl.		

Reference Check Authorization and Release

Ladies and Gent	:lemen:			
I,	Name of applicant	, agree to allow		
	Prospective hiring organization	ationto		
contact those wh	nom I identified as references during	my new employment process.		
I agree not to ho	old any identified references liable for	r damages relating to any truthful		
information they	y provide regarding my qualifications	s for employment with this		
organization. Please furnish the information requested.				
Thank you for y	our assistance in providing your refe	rence.		
Sincerely,				
Applicant				

Reference Request: Information From Former Employer

Former employer	Name:				
Former employer	Street Address:				
Former employer	Address cont'd.:				
Former employer	City, State & ZIP:				
Former employer	Phone Number:				
Ladies and Gentle	emen:				
N	Vame of applicant	is applyin	ng for the position of		
	Title of position	n	with our organization.		
letter in the enclo Attached is a copy	sed postage-paid envelory y of the applicant's sign to contact me regarding	de information requested ope. ned release authorization g this request, you may re	form. If you have		
Former employee	Name:				
Employment	Dates:	From	То		
Last position	Title:				
Key	Responsibilities:				
Workmanship	Quality:				
Eligible for	Rehire:	Yes	No		
Work-related	Comment:				
Thank you. Sincerely,					

Title

PREVIOUS EMPLOYMENT INQUIRY						
REFERENCES CHE	-					
Name						
Address						
SSN	HIRE DATE		TERM. [DATE		
TITLE	PAY RATE					
The above person applied for a position with us and has given your name as a former employer. S/he stated the above facts in our employment application. Your verification of this and other information concerning the applicant will be valuable to us. Information given will be in confidence. Thank you for your help.						
CONSIDERATIONS		Pleas	se check yo	our rating b	elow	
		Excels	Good	Fair	Poor	
Dependability and	trustworthiness					
Fit with co-workers	(well liked, cooperative)					
Provided satisfacto	ory services					
Your satisfaction w						
Why did this person	n leave your organization?					
Would you re-empl Why?	oy this person?		Yes	No		
Please indicate below any corrections to information and comments you have about this person.						
Thank you for your assistance. Please sign and date this form below.						
Signature:	Title:		Date:			
Sending Organizati						
Signature:	Title:		Date:			

<u>State</u>	Requirements	<u>Contacts</u>	Resources
Alabama	Child Labor	Alabama Department of Labor Child Labor Office 100 N. Union St. Montgomery, Ala. 36130 (334) 242-3460	http://dir.alabama.gov/docs/
	Workers' Compensation Benefits	Alabama Department of Industrial Relations Workers' Compensation Division 649 Monroe St. Montgomery, Ala. 36131 (800) 528-5166/(334) 353-0990	
	Unemployment Benefits	Alabama Department of Industrial Relations Division of Employment Security 649 Monroe St. Montgomery, Ala. 36131 (334) 242-8945	
Alaska	Sexual Harassment	Alaska State Commission for Human Rights Administrative and Central Investigative Units 800 A St., Ste. 204 Anchorage, Alaska 99501 (907) 274-4692	http://www.labor.state.ak.us/employer/employer.htm http://www.labor.state.ak.us/lss
	Wages and Hours Minimum Wage/Overtime Hours Child Labor	Alaska Department of Labor and Workforce Development Wage and Hour Administration P.O. Box 107021 Anchorage, Alaska 99521 (907) 269-4900	http://www.labor.state.ak.us/lss/posters.htm http://www.labor.state.ak.us/wc/posters.htm
	Job Safety and Health Emergency Information Numbers	Alaska Department of Labor and Workforce Development Division of Labor Standards and Safety Occupational Safety and Health 3301 Eagle St. P.O. Box 107022 Anchorage, Alaska 99510 (907) 269-4940	- <u>/pdf_list.htm</u>

	Workers'	Department of Labor and Workforce	
	Compensation	Development	
	Compensation	Workers' Compensation Division	
		1111 W. 8th St., Rm. 305	
		P.O. Box 25512	
		Juneau, Alaska 99802	
		(907) 465-2790	
	Unemployment	Alaska Department of Labor and Workforce	-
	Benefits	Development	
	belletits	<u> </u>	
		Employment Security Tax Division P.O. Box 25509	
		Juneau, Alaska 99802	
	FFO /FFD	(907) 465-1849	
ARIZONA	EEO/FEP	Office of the Attorney General	See contact information to the
		Civil Rights Division	left
		1275 W. Washington St.	
		Phoenix, Ariz. 85007	
		(602) 542-5263	
		400 W. Congress St.	
		Tucson, Ariz. 85701	
		(520) 628-6500	_
	Wages and Hours	Arizona Industrial Commission	
		Labor Department	
		800 W. Washington St.	
		Phoenix, Ariz. 85007	
		(602) 542-4515/542-5125	
	Job Safety and	Arizona Industrial Commission	
	Health	Occupational Safety and Health Division	
		800 W. Washington St.	
		Phoenix, Ariz. 85007	
		(602) 542-5795/(602) 542-1769	
	Workplace	Arizona Department of Health Services	
	Smoking	Office of Environmental Health	
		Arizona Smoke-Free Program	
		150 N. 18th Ave, Suite 430	
		Phoenix, Ariz. 85007	
		(877) AZSTOPS/(602) 364-3122	

	Workers'	Arizona Industrial Commission	
	Compensation	800 W. Washington St.	
	Benefits	Phoenix, Ariz. 85007	
		(602) 542-4538	
	Unemployment	Arizona Department of Economic Security	
	Benefits	Systems Development	
		1789 W. Washington, Site Code 721A	
		Phoenix, Ariz. 85005	
		(602) 542-5939 its	
	Wages and Hours	Arkansas Department of Labor	1
ARKANSAS	Wages and Hoars	Division of Labor Standards	http://www.awcc.state.ar.us/rev
		10421 W. Markham St.	<u>forms.html</u>
		Little Rock, Ark. 72205	
		(501) 682-4500	late a //
	Job Safety and	Arkansas Department of Labor	http://www.arkansas.gov/labor/
	Health	Safety Division	<pre>pdf/required_postings2005.pdf</pre>
	Πεαιτιί	10421 W. Markham St.	
	Right-to-Know	Little Rock, Ark. 72205	
	Right-to-Khow	(501) 682-9090	
	Workers'	, ,	4
		Arkansas Workers' Compensation	
	Compensation	Commission	
		Fourth and Spring St.	
		P.O. Box 950	
		Little Rock, Ark. 72203	
		(501) 682-3930	4
	Unemployment	Arkansas Department of Workforce Services	
	Benefits	Status Unit	
		#1 Pershing Circle	
		North Little Rock, Ark. 72114	
		(501) 682-3201	
	Health Insurance	Arkansas Insurance Department	
		1200 W. Third St.	
		Little Rock, Ark. 72201	
		(800) 852-5494	
CALIFORNIA	General Services	Department of General Services	http://www.dir.ca.gov/wp.asp
	and Postings	Publications Unit	p., / www.air.ca.gov/wp.asp
		P.O. Box 1015	
		(4675 Watt Ave.)	http://www.dir.ca.gov/DOSH/pu
		North Highlands, Calif. 95660	

EEO/FEP	California Department of Fair Employment	border.asp
,	and Housing	
Communications	455 Golden Gate Ave., Ste. 7600	
	San Francisco, Calif. 94102	http://www.edd.ca.gov/direp/pf
	(415) 703-4175	<u>lpub.asp</u>
	(800) 884-1684 (in-state)	
	Communication Center	
	2014 T St., Ste. 210	
	Sacramento, Calif. 95814	
	(916) 227-0551	
Wages and Hours	Department of Industrial Relations	
	Public Information Office	
Pay Days	P.O. Box 420603	
	San Francisco, Calif. 94142	
Minimum Wage	(415) 703-5070	
Time Off To Vote	California Secretary of State	
	Elections Division	
	1500 11th St.	
	Sacramento, Calif. 95814	
	(916) 657-2166	
Job Safety and	California Department of Industrial Relations	
Health	Division of Occupational Safety and Health	
	455 Golden Gate Ave., 10th floor	
	San Francisco, Calif. 94102	
	(415) 703-5100	
Emergency	Department of Industrial Relations	
Information	Cal/OSHA Consultation Service	
Numbers	Education and Training Unit	
	2211 Park Towne Circle, Ste. 4	
	Sacramento, Calif. 95825	
	(916) 574-2555	
Whistleblower	Office of the Attorney General	
Protection	California Department of Justice	
	P.O. Box 944255	
	Sacramento, CA 94244-2550	
	(800) 952-5225 (hotline)	

	Workers'	California Department of Industrial Relations	
	Compensation	Division of Workers' Compensation	
	·	455 Golden Gate Avenue, 9th fl.	
		San Francisco, CA 94102-3660	
		(415) 703-4600	
	Unemployment	California Employment Development	
	Benefits	Department	
		Disability Insurance Branch	
		P.O. Box 826880	
		Sacramento, Calif. 94280	
		(916) 654-8198	
COLORADO	EEO/FEP	Colorado Division of Civil Rights	http://www.dorg.state.so.us/sivi
COLORADO	,	1560 Broadway, Ste. 1050	http://www.dora.state.co.us/civi
		Denver, Colo. 80202	<u>l-rights/</u>
		(800) 262-4845/(303) 894-2997	
	Wages and Hours	Colorado Department of Labor and	http://www.coworkforce.com/la
	Minimum Wage	Employment	b/Poster.pdf
		Division of Labor	b/1 oster.par
		Labor Standards Office	
		633 17th St.	http://www.coworkforce.com/d
		Denver, Colo. 80202	wc/FORMS/ByNumber.asp
		(303) 318-8441	
	Workers'	Colorado Department of Labor and	
	Compensation	Employment	
	Benefits	Division of Workers' Compensation	
		633 17th St., Suite 400	
		Denver, Colo. 80202-3660	
		(303) 318-8700	
	Unemployment	Colorado Department of Labor and	
	Benefits	Employment	
		Unemployment Insurance Program	
		P.O. Box 8789	
		Denver, Colo. 80201	
		(303) 318-9100	
CONNECTICUT	EEO/FEP	Connecticut Commission on Human Rights	http://www.ctdol.state.ct.us/Lab
COMMECTICOT		and Opportunities	or_Posters.htm
	Sexual	21 Grand St.	<u></u>
	Harassment	Hartford, Conn. 06106	
		(860) 541-3400	

	Wages and Hours	Connecticut Department of Labor	
		Division of Wage and Workplace Standards	
	Minimum Wage	200 Folly Brook Blvd.	
		Wethersfield, Conn. 06109	
		(860) 263-6790	
	Job Safety and	Connecticut Department of Labor	
	Health	OSHA Division	
		Statistics Unit	
		38 Wolcott Hill Rd.	
		Wethersfield, Conn. 06109	
		(860) 566-4550	
	Electronic	Connecticut Department of Labor	
	Monitoring	200 Folly Brook Blvd.	
		Wethersfield, CT 06109	
		(860) 263-6550	
	Workers'	Connecticut Workers' Compensation	
	Compensation	Commission	
	Benefits	Capital Place	
		21 Oak St.	
		Hartford, Conn. 06106	
		(860) 493-1500/(800) 223-9675	
	Unemployment	Connecticut Department of Labor and	
	Benefits	Employment	
		Employment Security Division	
		Deputy Commissioner's Office	
		200 Folly Brook Blvd.	
		Wethersfield, Conn. 06109	
		(860) 566-4280	
DELAWARE	General	Delaware Department of Labor	See contact information to the
BEE/ W/ KKE	Employment	Division of Industrial Affairs	left
	Information	Office of Labor Law Enforcement	
		4425 N. Market St.	
		Wilmington, Del. 19802	
		(800) 464-4357/(302) 761-8200	
	Unemployment	Department of Labor	
	Benefits	Division of Unemployment Insurance	
		4425 N. Market St.	
		Wilmington, Del. 19802	
		(302) 761-8482	

DISTRICT OF COLUMBIA	Wages and Hours Minimum Wage/Overtime Hours	D.C. Office of Human Rights 441 4th St., N.W., Ste. 570N Washington, D.C. 20001 (202) 727-4559 D.C. Department of Employment Services Office of Labor Standards Office of Wage-Hour 77 P. St., N.E., 3rd floor Washington, D.C. 20002 (202) 671-1880	See contact information to the left
	Workers' Compensation	D.C. Department of Employment Services Office of Workers' Compensation 77 P St., N.E., 2nd floor Washington, D.C. 20002 (202) 671-1000	
	Unemployment Benefits	D.C. Department of Employment Services Office of Unemployment Compensation Tax Division 609 H St., NE, 3rd floor Washington, D.C. 20002 (202) 724-7457/(202) 698-7550	
FLORIDA	EEO/FEP	Florida Commission on Human Relations 2009 Apalachee Parkway, Ste. 100 Tallahassee, Fla. 32301 (850) 488-7082	http://www.floridajobs.org/PDG/posters.html
		Florida Agency for Workforce Innovation Office for Civil Rights Caldwell Bldg MSC 150 107 E. Madison St. Tallahassee, Fla. 32399 (850) 921-3205	http://www.myflorida.com/dor/forms/download/
	Wages and Hours Minimum Wage	Florida Agency for Workforce Innovation 107 E. Madison St. Caldwell Bldg. Tallahassee, Fla. 32399 (850) 245-7105	

	Workers' Compensation Benefits	Florida Department of Business and Professional Regulation Division of Professions Farm and Child Labor Program 1940 N. Monroe St. Tallahassee, Fla. 32399 (850) 488-3131 Florida Division of Workers' Compensation Customer Service Center 200 E. Gaines St. Tallahassee, FL 32399-4227	
	Unemployment Benefits	Unemployment Benefits Florida Agency for Workforce Innovation Office of Unemployment Compensation MSC 229 107 E. Madison St. Tallahassee, Fla. 32399-4135 (866) 778-7356/(850) 488-6800	
GEORGIA	EEO/FEP	Georgia Commission on Equal Opportunity 710 Cain Tower 229 Peachtree St. Atlanta, Ga. 30303 (404) 656-1736	http://www.dol.state.ga.us/em/r equired_posters.htm
	Wages and Hours Equal Pay	Georgia Department of Labor Office of Equal Opportunity 148 International Blvd., N.E. Sussex Place, Ste. 200 Atlanta, Ga. 30303 (404) 232-3392	
	Workplace Smoking	Georgia Department of Human Resources Division of Public Health 2 Peachtree St. N.W. Atlanta, Ga. 30303-1342 (877) 343-3340	
	Workers' Compensation Benefits	Georgia State Board of Workers' Compensation 270 Peachtree St., N.W. Atlanta, Ga. 30303 (404) 656-3870	

	Unemployment	Georgia Department of Labor	
	Benefits	Division of Unemployment Insurance	
		State Labor Bldg.	
		148 International Blvd., N.E.	
		Atlanta, Ga. 30303	
		(404) 656-3131	
HAWAII	General	State of Hawaii Information Office	http://hawaii.gov/labor/
	Information	Department of Labor and Industrial	
		Relations	
		830 Punchbowl St., Rm. 322	
		Honolulu, Hawaii 96813	
	FFO /FFD	(808) 586-8842	
IDAHO	EEO/FEP	Idaho Human Rights Commission	http://cl.idaho.gov/ftp/required
		1109 Main St.	posters.pdf
		P.O. Box 83720	
		Boise, Idaho 83720	
	Wages and Hours	(208) 334-2873	_
	Wages and Hours Minimum	Idaho Department of Labor Wage and Hour Section	
		317 W. Main St.	
	Wage/Overtime Hours	Boise, Idaho 83735	
	Tiours	(208) 332-3579	
	Workers'	Idaho Industrial Commission	-
	Compensation	317 Main St.	
	Benefits	P.O. Box 83720	
	Belleties	Boise, Idaho 83720	
		(208) 334-6000	
	Unemployment	Idaho Department of Commerce and Labor	_
	Benefits	Unemployment Insurance Division	
		Employer Accounts Bureau	
		317 W. Main St.	
		Boise, Idaho 83735	
		(208) 332-3570	
HIMOIS	General	Illinois Department of Labor	http://www.state.il.us/agency/id
ILLINOIS	Information	Fair Labor Standards Division	ol/Posters/poster.htm
		160 N. LaSalle St., Ste. C-1300	σι/ ι σετει ε/ μοετει. πτιπ
	Equal Pay	Chicago, III. 60601	
		(312) 793-2800	
	Victims' Rights		

	ob Safety and Health Workers' Compensation Benefits Unemployment Benefits	Illinois Department of Labor 160 N. LaSalle St., Ste. C-1300 Chicago, Ill. 60601 (312) 793-7308 Illinois Workers' Compensation Commission 100 W. Randolph St., Ste. 8-200 Chicago, Ill. 60601 (312) 814-6611 Illinois Department of Employment Security Correspondence and Hot Line Unit 401 S. State St., 4th Floor North Chicago, Ill. 60605 (312) 793-4880/(800) 247-4984 (in state)	
INDIANA	Wages and Hours Minimum Wage	ndiana Civil Rights Commission Indiana Government Center North 100 N. Senate Ave., Rm. N-103 Indianapolis, Ind. 46204 (317) 232-2600 Indiana Department of Labor Wage and Hour Division 402 W. Washington St., Rm. W195 Indianapolis, Ind. 46204 (317) 232-2655	http://www.state.in.us/sic/owners/ic.html http://www.state.in.us/labor/iosha/poster2.html
	Job Safety and Health Workers' Compensation Benefits	Indiana Department of Labor Bureau of Child Labor 402 W. Washington St., Rm. W195 Indianapolis, Ind. 46204 (317) 232-2655 Indiana Department of Labor IOSHA Compliance Division 402 W. Washington St., Rm. W195 Indianapolis, Ind. 46204 (317) 232-2655 Indiana Workers' Compensation Board 402 W. Washington St., Rm. W196 Indianapolis, Ind. 46204 (800) 824-2667/(317) 232-3808	

	Unemployment Benefits	Indiana Department of Workforce Development 10 N. Senate Ave. Indianapolis, Ind. 46204 (888) WORK-ONE/(317) 232-6702	
IOWA	EEO/FEP	owa Civil Rights Commission Grimes State Office Bldg. 400 E. 14th St. Des Moines, Iowa 50319 (800) 457-4416/(515) 281-4121	http://www.iowaworks.org/reqp osters.htm
	Wages and Hours Minimum Wage/Overtime Hours	Iowa Workforce Development Iowa Division of Labor 1000 E. Grand Ave. Des Moines, Iowa 50319 (515) 281-3606	
	Job Safety and Health		
	Workers' Compensation Benefits	owa Division of Workers' Compensation 1000 E. Grand Ave. Des Moines, Iowa 50319 (515) 281-5387	
	Unemployment Benefits	Iowa Department of Workforce Development 1000 E. Grand Ave. Des Moines, Iowa 50319 (515) 281-3201	
KANSAS	EEO/FEP	Kansas Human Rights Commission 900 S.W. Jackson St., Ste. 568 South Topeka, Kan. 66612 (785) 296-3206	http://www.dol.ks.gov/ES/html/posters_DBR.html
	Wages and Hours Child Labor	Kansas Department of Labor Office of Employment Standards 1430 S.W. Topeka Blvd., 3rd fl. Topeka, Kan. 66612 (785) 296-4062	
	Workers' Compensation Benefits	Kansas Department of Labor Division of Workers Compensation 800 S.W. Jackson, Ste. 600 Topeka, Kan. 66612 (785) 296-2996/296-4062	

	Unemployment Benefits	Kansas Department of Labor Division of Employment Security 401 S.W. Topeka Blvd. Topeka, Kan. 66603 (785) 296-5000/296-4062	
KENTUCKY	EEO/FEP	Kentucky Commission on Human Rights 332 W. Broadway Heyburn Bldg., 7th Fl. Louisville, Ky. 40202 (800) 292-5566/(502) 595-4024	http://www.oet.ky.gov/pubs/pu blications.asp
	Wages and Hours Equal Pay Minimum Wage/Overtime Hours	Kentucky Department of Labort Division of Employment Standards, Appenticeship and Training 1047 U.S. 127 South, Ste. 4 Frankfort, Ky. 40601 (502) 564-3070	
	Child Labor		
	Job Safety and Health	Kentucky Department of Labor Occupational Safety and Health Program Division of Compliance 1047 U.S. 127 South Frankfort, Ky. 40601 (502) 564-3070	
	Noise Standard	Kentucky Department of Labor Division of Employment Standards, Appenticeship and Training 1047 U.S. 127 South Frankfort, Ky. 40601 (502) 564-3070	
	Radiation Protection	Kentucky Department for Public Health Radiation Health and Toxic Agents Branch 275 E. Main St. Frankfort, Ky. 40621 (502) 564-3700	
	Workers' Compensation Benefits	Kentucky Department of Labor Office of Workers' Claims 657 Chamberlin Avenue Frankfort, Ky. 40621 (502) 564-5550	

	Unemployment	Kentucky Department for Workforce	
	Benefits	Investment	
		Office of Employment and Training	
		Division of Unemployment Insurance	
		275 E. Main St.	
		Frankfort, Ky. 40621	
		(502) 564-2272/564-2900	
LOUISIANA	EEO/FEP	Louisiana Department of Labor	http://www.ldol.state.la.us/gm_
LOUISIANA		Compliance Programs Director	onlineservices.asp
		P.O. Box 94094	ommeservices.asp
		1001 N. 23rd St.	
		Baton Rouge, La. 70804	
		(225) 342-3075	
	Sickle Cell	Louisiana Department of Labor	
		P.O. Box 94094	
		Baton Rouge, La. 70804	
		(225) 342-3202	
	Genetic	Louisiana Department of Labor	
	Information	P.O. Box 94094	
		Baton Rouge, La. 70804	
		(225) 342-3202	
	Out-of-State	Louisiana Department of Labor	
	Vehicles	P.O. Box 94094	
		Baton Rouge, La. 70804	
		(225) 342-3280	
	Workplace	Louisiana Department of Labor	
	Smoking	Office of Workforce Development	
		P.O. Box 94094	
		Baton Rouge, La. 70804	
		(225) 342-3280	
	Wages and Hours	Louisiana Department of Labor	
		P.O. Box 94094	
	Military Leave	Baton Rouge, La. 70804	
		(800) 336-4590 (Employer Support of the	
		Guard and Reserve Committee)	
	Wage Payment	Louisiana Department of Labor	
		Office of Workforce Development	
	Child Labor	P.O. Box 94094	
		Baton Rouge, La. 70804	
		(225) 342-3280	

	Workers'	Louisiana Office of Workers' Compensation	
	Compensation	Administration	
	Benefits	P.O. Box 94040	
	belletits	Baton Rouge, La. 70804	
		(225) 342-7555	
	Haraman lay was a set		-
	Unemployment	Louisiana Department of Labor	
	Benefits	Office of Regulatory Services	
		P.O. Box 94186	
		Baton Rouge, La. 70804	
		(225) 342-3013	
Maine	General	(800) 872-3838 in state	http://www.state.me.us/mhrc/p
Manie	Information	(800) 541-5872 out of state	ublish.htm
	EEO/FEP	Maine Human Rights Commission	<u>ublish.htm</u>
		State House Station 51	
	Sexual	Augusta, Me. 04333	http://www.maine.gov/labor/bls
	Harassment	(207) 624-6050	/posters/
	Wages and Hours	Maine Department of Labor	<u>/posters/</u>
		Bureau of Labor Standards	
	Child Labor	Wage and Hour Division	
		State House Station 45	
	Minimum	Augusta, Me. 04333	
	Wage/Overtime	(207) 624-6400/624-6410	
	Hours	(201) 024 0400/024 0410	
	110013		
	Job Safety and		
	Health		
	Public Employers		
	M/le i e t l e le l e con e		
	Whistleblower		
	Protection	14: 14: 16: 1: 16: 11: 16: 11: 16: 11: 16: 16:	-
	Workers'	Maine Workers' Compensation Board	
	Compensation	27 State House Station	
	Benefits	Augusta, Me. 04333	
		(207) 287-3751	
	Unemployment	Maine Department of Labor	
	Benefits	Attn: Employer Status Unit	
		Bureau of Unemployment Compensation	
		P.O. Box 259	
		Augusta, Me. 04332	
		(207) 287-3176	

MARYLAND	EEO/FEP	Maryland Commission on Human Relations	http://www.dllr.state.md.us/
MAKILAND		6 St. Paul St., Ste. 900	incep.//www.am.scace.ma.as/
		Baltimore, Md. 21202	
		(410) 767-8600	
	Minimum	Maryland Department of Labor, Licensing	
	Wage/Overtime	and Regulation	
	Hours	Division of Labor and Industry	
		Employment Standards Service	
	Wages and Hours	1100 N. Eutaw St., Rm. 607	
	Equal Pay	Baltimore, Md. 21201	
		(410) 767-2357	
	Child Labor		
	Job Safety and	Maryland Department of Labor, Licensing	
	Health	and Regulation	
		Division of Labor and Industry/MOSH	
		Training and Education Unit	
		Laurel Executive Center, Ste. 600	
		312 Marshall Ave.	
		Laurel, Md. 20707	
		(410) 767-SAFE	
	Health Insurance	Maryland Department of Labor, Licensing	
		and Regulation	
		Division of Labor and Industry	
		1100 N. Eutaw St.	
		Baltimore, Md. 21201	
		(410) 767-2236	
	Workers'	Maryland Workers' Compensation	
	Compensation	Commission	
	Benefits	10 E. Baltimore St.	
		Baltimore, Md. 21202	
	11 1 .	(410) 864-5100	
	Unemployment	Maryland Department of Labor, Licensing,	
	Benefits	and Regulation	
		Office of Unemployment Insurance	
		1100 N. Eutaw St.	
		Baltimore, Md. 21201	
		(410) 767-2444	

MASSACHUSETTS	EEO/FEP	Massachusetts Commission Against	http://www.state.ma.us/dia
MASSACHUSETTS		Discrimination	nttp.//www.state.ma.us/uia
	Maternity Leave	McCormack State Office Bldg.	
		1 Ashburton Place, Rm. 601	http://www.state.ma.us/dia/Em
		Boston, Mass. 02108	ployer/Employer.htm
		(617) 994-6000	proyer/Emproyer.nem
	Wages and Hours	Massachusetts Office of the Attorney	
	Minimum	General	http://www.detma.org/revforms
	Wage/Overtime	Fair Labor and Business Practices Division	.htm
	Hours	One Ashburton Place, Room 1813	
		Boston, Mass. 02108	
		(617) 727-3465	
	Workplace	Massachusetts Department of Public Health	
	Smoking	Tobacco Control Program	
	_	250 Washington Street	
		Boston, MA 02108	
		(800) 992-1895	
	Job Safety and	Massachusetts Department of Labor and	
	Health	Workforce Development	
	Right-to-Know	Division of Occupational Safety	
		1001 Watertown St.	
		West Newton, Mass. 02465	
		(617) 969-7177	
	Workers'	Massachusetts Department of Industrial	
	Compensation	Accidents	
	Benefits	600 Washington St., 7th Fl.	
		Boston, Mass. 02111	
		(617) 727-4900	
	Unemployment	Massachusetts Division of Employment and	
	Benefits	Training	
		Charles F. Hurley Bldg.	
		19 Staniford St.	
		Boston, Mass. 02114	
		(617) 626-5400	
MICHIGAN	EEO/FEP	Michigan Department of Civil Rights	http://www.michigan.gov/cis
		State of Michigan Plaza Bldg., 6th fl.	
		1200 6th Ave.	
		Detroit, Mich. 48226	
		(313) 256-2663	

	Wages and Hours	Michigan Department of Labor and	
		Economic Growth	
	Minimum	Wage and Hour Division	
	Wage/Overtime	7150 Harris Dr.	
	Hours	P.O. Box 30476	
		Lansing, Mich. 48909	
	Child Labor	(517) 322-1825	
	Job Safety and	Michigan Department of Labor and	
	Health	Economic Growth	
		MIOSHA	
	Right-to-Know	7150 Harris Dr.	
	ing	P.O. Box 30643	
		Lansing, Mich. 48909	
		(517) 322-1814	
	Whistleblower	Michigan Department of Labor and	
	Protection	Economic Growth	
		Media and Public Relations	
		611 W. Ottawa	
		Lansing, Mich. 48909	
		(517) 373-1820	
	Workers'	Michigan Department of Labor and	
	Compensation	Economic Growth	
		Workers' Compensation Agency	
		Box 30016	
		Lansing, Mich. 48909	
		(888) 396-5041	
	Unemployment	Michigan Department of Labor and	
	Benefits	Economic Growth	
		Unemployment Insurance Agency	
		Cadillac Place, 3024 W. Grand Blvd.	
		Detroit, Mich. 48202	
		(800) 638-3994 (in-state)/(313) 456-2400	
		(out-of-state)	
MINNESOTA	General	Minnesota Department of Labor and	http://www.doli.state.mn.us/po
MINNESOTA	Information	Industry	sters.html
		Information Processing Center	<u>sters.nem</u>
		Poster Requests	
		443 Lafayette Rd. North	http://www.uimn.org/tax/forms
		St. Paul, Minn. 55155	.htm
		(651) 284-5042/(800) DIAL-DLI	

	EEO/FEP		
	Age	(651) 284-5005	
	Discrimination		
	Prohibitions		
	Job Safety and	(651) 284-5050	
	Health		
	Workers'		
	Compensation	(651) 284-5032	
	Benefits		
MISSISSIPPI	Workers'	Mississippi Workers' Compensation	http://www.mwcc.state.ms.us/f
WIISSISSIFFI	Compensation	Commission	orms/formsall.html
	Benefits	1428 Lakeland Dr.	<u>omis, romisumm</u>
		P.O. Box 5300	
		Jackson, Miss. 39296	
		(601) 987-4200	
	Unemployment	Mississippi Department of Employment	
	Benefits	Security	
		1235 Echelon Parkway	
		P.O. Box 1699	
		Jackson, Miss. 39215	
	FEO /FED	(601) 321-6000	
MISSOURI	EEO/FEP	Missouri Commission on Human Rights	http://www.dolir.mo.gov/poster
		3315 W. Truman Blvd.	s2.htm
		Ste. 212	
		Jefferson City, Mo. 65102 (573) 751-3325	
	Minimum Wage	Missouri Department of Labor and Industrial	
	Willing wage	Relations	
		Division of Labor Standards	
		3315 W. Truman Blvd., Room 205	
		P. O. Box 449	
		Jefferson City, Mo. 65102	
		(573) 751-3403	
	Child Labor	Missouri Department of Labor and Industrial	
		Relations	
		Division of Labor Standards	
		3315 W. Truman Blvd., Room 205	
		P. O. Box 449	
		Jefferson City, Mo. 65102	
		(573) 751-3194	

	Workers'	Missouri Department of Labor and Industrial Relations Division of Workers' Compensation 3315 W. Truman Blvd. P.O. Box 58 Jefferson City, Mo. 65102 (573) 751-4231	
	Compensation Benefits	Missouri Department of Labor and Industrial Relations Division of Workers' Compensation 3315 W. Truman Blvd. P.O. Box 58 Jefferson City, Mo. 65102 (573) 751-4231	
	Unemployment Benefits	Missouri Department of Labor and Industrial Relations Division of Employment Security 421 E. Dunklin St. P.O. Box 59 Jefferson City, MO 65104 (573) 751-9040	
MONTANA	EEO/FEP	Montana Department of Labor and Industry Employment Relations Division Human Rights Bureau 1625 11th Ave. P.O. Box 1728 Helena, Mont. 59624 (406) 444-2884	http://dli.state.mt.us/resource/reqpost.htm
	Wages and Hours Minimum Wage/Overtime Hours	Montana Department of Labor and Industry Employment Relations Division Labor Standards Bureau Wage and Hour Unit P.O. Box 6518 Helena, Mont. 59604 (406) 444-5600	
	Workplace Smoking	Montana Tobacco Use Prevention Program P.O. Box 202951 Helena, Mont. 59620-2951 (406) 444-9617	

	Workplace Smoking	Montana Tobacco Use Prevention Program P.O. Box 202951 Helena, Mont. 59620-2951	
	Workers' Compensation Benefits	(406) 444-9617 Montana Department of Labor and Industry Employment Relations Division WC Claims Assistance Bureau P.O. Box 8011	
		Helena, Mont. 59604 (406) 444-6543	
	Unemployment Benefits	Montana Department of Revenue Unemployment Insurance Program Mitchell Bldg. P.O. Box 5805 Helena, Mont. 59604 (406) 444-6900/444-3783	
NEBRASKA	EEO/FEP	Nebraska Equal Opportunity Commission State Office Bldg. 301 Centennial Mall South, 5th Fl. P.O. Box 94934 Lincoln, Neb. 68509 (800) 642-6112/(402) 471-2024	http://www.neoc.ne.gov/edu/poster.htm
	Wages and Hours Minimum Wage Job Safety and Health	Nebraska Department of Labor Division of Safety and Labor Standards State Office Bldg. 301 Centennial Mall South Lincoln, Neb. 68509 (402) 471-2239	
	Unemployment Benefits	Nebraska Department of Labor Office of Workforce Services 550 S. 16th Street Lincoln, Neb. 68509-4600 (402) 471-9813	
NEVADA	EEO/FEP	Nevada Equal Rights Commission Department of Employment, Training, and Rehabilitation	http://www.laborcommissioner. com/forms.htm
		1515 E. Tropicana Ave., Ste. 590 Las Vegas, Nev. 89119 (702) 486-7161	http://dirweb.state.nv.us/iirsfor

	Wages and Hours	Office of the Labor Commissioner	m.htm
		Nevada Department of Business and	
	Polygraph Testing	Industry	
		675 Fairview Dr., Ste. 226	
		Carson City, Nev. 89701	
		(775) 687-4850	
	Job Safety and	Nevada Department of Business and	
	Health	Industry	
		Division of Industrial Relations	
	Emergency	Safety Consultation and Training Section	
	Information	1301 N. Green Valley Pkwy., Ste. 200	
	Numbers	Henderson, Nev. 89074	
	N/ 1 1	(702) 486-9020	-
	Workers'	Nevada Department of Business and	
	Compensation	Industry	
		Division of Industrial Relations	
		Industrial Insurance Regulation Section	
		400 W. King St., Ste. 400	
		Carson City, Nev. 89703	
	Lin a manifest on a mat	(775) 684-7260	-
	Unemployment Benefits	Nevada Department of Employment,	
	belletits	Training and Rehabilitation	
		Employment Security Division Contributions Section	
		500 E. Third St.	
		Carson City, Nev. 89713	
		(775) 687-4545	
	EEO/FEP	New Hampshire Commission for Human	
NEW HAMPSHIRE		Rights	http://www.labor.state.nh.us/m
		2 Chenell Drive	andatory_posters.asp
		Concord, N.H. 03301	
		(603) 271-2767	
	Wages and Hours	New Hampshire Department of Labor	1
		Inspection Division	
	Minimum	P.O. Box 2076	
	Wage/Overtime	Concord, N.H. 03302	
	Hours	(603) 271-1492/3176	

	Right-to-Know Whistleblower Protection Workers'	New Hampshire Department of Labor P.O. Box 2076 Concord, N.H. 03302 (603) 271-1492/3176 New Hampshire Department of Labor P.O. Box 2076 Concord, N.H. 03302 (603) 271-1492/271-3176	
	Compensation Benefits Unemployment Benefits	(603) 271-3174 New Hampshire Department of Employment Security 32 S. Main St.	
NEW JERSEY	EEO/FEP	Concord, N.H. 03301 (603) 224-3311/(800) 852-3400 New Jersey Department of Law and Public Safety	http://www.state.nj.us/labor/lsse/lsenfrce.html
	Family Leave	Division on Civil Rights 31 Clinton St., 3rd Fl. Newark, N.J. 07102 (973) 648-2700	<u> </u>
	Wages and Hours Minimum Wage/Overtime	New Jersey Department of Labor and Workforce Development Office of Constituent Relations P.O. Box 110	
	Hours Unemployment Benefits	Trenton, N.J. 08625 (609) 777-3200 New Jersey Department of Labor and	
	beliefits	Workforce Development Division of Wage and Hour Compliance P.O. Box 389 Trenton, N.J. 08625 (609) 292-2337	
	Workers' Compensation Benefits	Contact organization's own insurance carriers	

NEW MEXICO	Wages and Hours Minimum Wage Job Safety and Health Workers' Compensation Benefits	New Mexico Department of Labor Human Rights Division 1596 Pacheco St., Ste. 103 Santa Fe, N.M. 87505 (505) 827-6838/(800) 566-9471 New Mexico Department of Labor Labor and Industrial Division 1596 Pacheco St., Ste. 105 Santa Fe, N.M. 87505 (505) 827-6875 New Mexico Environment Department Occupational Safety and Health Bureau 525 Camino de los Marquez P.O. Box 26110 Santa Fe, N.M. 87502 (505) 476-8700 New Mexico Workers' Compensation Administration P.O. Box 27198 Albuquerque, N.M. 87125 (866) 967-5667(800) 255-7965	http://www.dol.state.nm.us/dol_poster.html http://www.state.nm.us/wca/Publications.htm
	Unemployment Benefits	New Mexico Department of Labor Employment Security Department Unemployment Insurance Bureau 401 Broadway, N.E. P.O. Box 2281 Albuquerque, N.M. 87102 (505) 841-8567	
NEW YORK	EEO/FEP	New York State Division of Human Rights One Fordham Plaza, 4th fl. Bronx, N.Y. 10458 (718) 741-8400	http://www.dhr.state.ny.us/ http://www.labor.state.ny.us/wo
	Wages and Hours Minimum Wage/Overtime Hours	New York Department of Labor Division of Labor Standards State Office Campus Bldg. 12, Room 185A Albany, N.Y. 12240 (518) 457-2730	rkerprotection/laborstandards/e mployer/posters.shtm

	Child Labor	New York Department of Labor	
		Division of Labor Standards	
		Worker Protection	
		State Office Campus	
		Bldg. 12, Room 185C	
		Albany, N.Y. 12240	
		(518) 457-2730	
	Job Safety and	New York Department of Labor	
	Health	Division of Safety and Health	
		Radiological Health Unit	
		State Campus, Bldg. 12	
		Albany, NY 12240	
		(518) 457-1202	
	Workers'	New York State Workers' Compensation	
	Compensation	Board	
	Benefits	100 Broadway-Menands	
		Albany, N.Y. 12241	
		(866) 750-5157	
	Unemployment	New York Department of Labor	
	Benefits	Unemployment Insurance Division	
		Registration Subsection	
		State Office Bldg. Campus	
		Albany, N.Y. 12240-0339	
		(518) 457-4179/485-8589	
NORTH	General	North Carolina Department of Labor	http://www.nclabor.com/pubs.h
NORTH	Information	Wage and Hour Bureau	-
CAROLINA		4 W. Edenton St.	<u>tm</u>
		Raleigh, N.C. 27601	
		(800) LABOR-NC/(919) 807-2796	
	Workers'	North Carolina Industrial Commission	
	Compensation	4340 Mail Service Center	
	Benefits	Raleigh, N.C. 27699	
		(919) 807-2500	
	Unemployment	Employment Security Commission of North	
	Benefits	Carolina	
		Unemployment Insurance Division	
		P.O. Box 26504	
		Raleigh, N.C. 27611	
		(919) 733-7156	

NORTH DAKOTA	Wages and Hours Equal Pay Workers' Compensation Benefits Unemployment Benefits	North Dakota Department of Labor 600 E. Blvd. Dept. 406 Bismarck, N.D. 58505 (800) 582-8032/(701) 328-2660 orth Dakota Workforce Safety and Insurance 1600 East Century Avenue, Ste. 1 Bismarck, N.D. 58506 (701) 328-3800 Job Service North Dakota P.O. Box 5507 Bismarck, N.D. 58506	http://www.nd.gov/labor/public ations/posters.html
ОНІО	Wages and Hours Minimum Wage/Overtime Hours	(701) 328-2814 Ohio Civil Rights Commission Office of Public Affairs 1111 E. Broad St., Ste. 301 Columbus, Ohio 43205 (614) 466-2785/(888) 278-7101 Ohio Department of Commerce Division of Labor and Worker Safety Wage and Hour Bureau 50 W. Broad St., Ste. 2800 Columbus, Ohio 43215	See contact information to the left
	Child Labor Job Safety and Health Workers' Compensation Benefits	Ohio Department of Commerce Division of Labor and Worker Safety Public Employment Risk Reduction Program 50 W. Broad St., Ste. 2900 Columbus, Ohio 43215 (800) 671-6858/(614) 644-2246 Ohio Bureau of Workers' Compensation Publications and Forms Office 30 W. Spring St. Columbus, Ohio 43215 (614) 466-4781/(800) 644-6292 (in-state)	

	Unemployment	Ohio Department of Job and Family Services	
	Benefits	Unemployment Compensation Tax Division	
	Jenenes	4300 Kimberley Pkwy.	
		P.O. Box 923	
		Columbus, Ohio 43216	
		(614) 466-2319	
OKLAHOMA	EEO/FEP	Oklahoma Human Rights Commission	http://www.oesc.state.ok.us/ES/
OKLAHOMA		2101 N. Lincoln Blvd., Rm. 480	labor_posters.htm
		Oklahoma City, Okla. 73105	<u>labor_posters.htm</u>
		(405) 521-2360/(405) 521-3441	
	Wages and Hours	Oklahoma Department of Labor	
	Minimum Wage	Wage and Hour Division	
	_	4001 N. Lincoln Blvd.	
	Child Labor	Oklahoma City, Okla. 73105	
		(405) 528-1500/(888) 269-5353	
	Workers'	Oklahoma Workers' Compensation Court	
	Compensation	Attn: Publications	
	Benefits	1915 N. Stiles Ave.	
		Oklahoma City, Okla. 73105	
		(405) 522-8600	
	Unemployment	Oklahoma Employment Security Commission	
	Benefits	Status Department	
		2401 N. Lincoln Blvd.	
		P.O. Box 52003	
		Oklahoma City, Okla. 73152	
		(405) 557-7200/557-7136	
OREGON	Wages and Hours	Oregon Bureau of Labor and Industries	http://www.oregon.gov/BOLI/CR
OREGON		Technical Assistance Unit	D/C_Postings.shtml
	Family/Medical	800 N.E. Oregon St., Ste. 32	D/C_1 ostings.sntini
	Leave	Portland, Ore. 97232	
		(503) 731-4200	http://www.cbs.state.or.us/wcd/
	Job Safety and	Oregon Department of Consumer and	operations/coverage/nocorder.h
	Health	Business Services	tml
		Oregon OSHA	
		350 Winter St. N.E., Rm. 430	
		Salem, Ore. 97310	http://www9.emp.state.or.us/ta
		(800) 922-2689/(503) 378-3272	-

	Workplace Smoking Unemployment Benefits	Oregon Department of Consumer and Business Services Workers' Compensation Division 350 Winter St. N.E., Rm. 21 Salem, Ore. 97310 (503) 947-7814/947-7820 Oregon Employment Department Unemployment Insurance Tax Unit 875 Union St. N.E. Salem, Ore. 97311 (503) 947-1488	x/forms.cfm
PENNSYLVANIA	EEO/FEP	Pennsylvania Human Relations Commission Pennsylvania Place 301 Chestnut St. Harrisburg, Pa. 17101-2702 (717) 787-4410	http://www.dli.state.pa.us
	Wages and Hours	Pennsylvania Department of Labor and Industry Bureau of Labor Law Compliance 1305A Labor and Industry Bldg. Seventh and Forster Sts. Harrisburg, Pa. 17120 (717) 787-4670	
	Workers' Compensation Benefits	Pennsylvania Department of Labor and Industry Bureau of Workers' Compensation 1171 S. Cameron St., Rm. 324 Harrisburg, Pa. 17104 (717) 772-0621	
	Unemployment Benefits	Pennsylvania Department of Labor and Industry Bureau of Unemployment Compensation Benefits and Allowances Labor and Industry Bldg. Seventh and Forster Sts. Harrisburg, Pa. 17121 (717) 783-3140	

PUERTO RICO	Wages and Hours Hours of Work	Departamento del Trabajo y Recursos Humanos Avenida Munoz Rivera 505 Hato Rey, P.R. 00918 (809) 754-5353	See contact information to the left
	Job Safety and Health	Departamento del Trabajo y Recursos Humanos Oficina de Seguridad y Salud en el Trabajo Avenida Munoz Rivera 505 Hato Rey, P.R. 00918 (809) 754-2172	
		Puerto Rico Insurance Fund P.O. Box 365028 San Juan, P.R. (809) 268-2420	
	Unemployment Benefits	Departmento del Trabajo y Recursos Humanos Edificio Prudencio Rivera Martinez Avenida Munoz Rivera 505 Hato Rey, P.R. 00918 (809) 754-5254	
RHODE ISLAND	EEO/FEP	Rhode Island Commission for Human Rights 180 Westminster St., Third Floor Providence, R.I. 02903 (401) 222-2661	http://www.dlt.state.ri.us/lmi/b usiness/post.htm
	Wages and Hours	Rhode Island Department of Labor and Training	
	Parental/Family Medical Leave	Division of Labor Standards 1511 Pontiac Ave. Cranston, R.I. 02920 (401) 462-8550	
	Job Safety and Health Right-to-Know	Rhode Island Department of Labor and Training Division of Occupational Safety 1511 Pontiac Ave. Cranston, R.I. 02920 (401) 462-8558	

	Workplace	Rhode Island Department of Health	
	Smoking	Tobacco Control Program	
		3 Capitol Hill	
		Providence, R.I. 02908	
		(401) 222-3293	
	Workers'	Rhode Island Department of Labor and	-
	Compensation	Training	
	Benefits	Division of Workers' Compensation	
	Delicits	1511 Pontiac Ave.	
		Cranston, R.I. 02920	
		·	
	Lin a manifest on a mat	(401) 462-8100	-
	Unemployment Benefits	Rhode Island Department of Labor and	
	Benefits	Training	
		Temporary Disability Insurance Division	
		1511 Pontiac Ave.	
		Cranston, R.I. 02920	
	EEO /EED	(401) 462-8810	
SOUTH	EEO/FEP	South Carolina Human Affairs Commission	http://www.llr.state.sc.us/About
CAROLINA		2611 Forest Dr., Ste. 200	Us/Dopi.asp#poster
CAROLINA		P.O. Box 4490	
		Columbia, S.C. 29240	
		(803) 737-7800	
	Wages and Hours	South Carolina Department of Labor,	
		Licensing and Regulation	
		Office of Wages and Child Labor	
		P.O. Box 11329	
		Columbia, S.C. 29211	
		(803) 734-9627	
		Office of Communications	
		P.O. Box 11329	
		Columbia, S.C. 29211	
		(803) 896-4380	
	Job Safety and	South Carolina Department of Labor,	
	Health	Licensing, and Regulation	
		Office of OSHA Compliance	
		P.O. Box 11329	
		Columbia, S.C. 29211	
		(803) 734-9607	

Job Safety and	South Carolina Department of Labor,	
ricuitii		
	(803) 734-9607	
Workers'	South Carolina Workers' Compensation	
Compensation	Commission	
Benefits	1612 Marion St.	
	P.O. Box 1715	
	Columbia, S.C. 29202	
	(803) 737-5751	
Unemployment	South Carolina Employment Security	
Benefits		
	,	
		See contact information to the
<u> </u>		left
Benefits		
Ha a sa sa la coma a sa t	1 1	
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Benefits		
FFO/FFD		
	_	http://www.state.tn.us/labor-
		wfd/poster.htm
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	·	
	(615) 736-5820	
	Workers' Compensation Benefits	Health Licensing, and Regulation Office of OSHA Compliance P.O. Box 11329 Columbia, S.C. 29211 (803) 734-9607 Workers' Compensation Benefits South Carolina Workers' Compensation Commission 1612 Marion St. P.O. Box 1715 Columbia, S.C. 29202 (803) 737-5751 Unemployment Benefits South Carolina Employment Security Commission 1550 Gadsden St. P.O. Box 995 Columbia, S.C. 29202 (803) 737-2400 Workers' Compensation Benefits South Dakota Department of Labor Division of Labor and Management 700 Governors Dr. Pierre, S.D. 57501 (605) 773-3681 Unemployment Benefits Unemployment Insurance Division 420 S. Roosevelt P.O. Box 4730 Aberdeen, S.D. 57402 (605) 626-2312 EEO/FEP Tennessee Human Rights Commission 530 Church St., Ste. 400 Cornerstone Square Bldg. Nashville, Tenn. 37243 (615) 741-5825 Equal Employment Opportunity Commission 50 Vantage Way, Ste. 202 Nashville, Tenn. 37228

Wages and Hours	Tennessee Department of Labor and Workforce Development (615) 741-2257	
	Division of Labor Standards 710 James Robertson Pkwy., 2nd Fl. Nashville, Tenn. 37243	
Job Safety and Health	(615) 741-2858 Tennessee Department of Labor and Workforce Development Division of Occupational Safety and Health 710 James Robertson Pkwy., 3rd Fl. Nashville, Tenn. 37243 (615) 741-2793	
Workers' Compensation Benefits	Tennessee Department of Labor and Workforce Development Workers' Compensation Division 710 James Robertson Pkwy., 2nd Fl. Nashville, Tenn. 37243 (800) 332-2667/(615) 532-4812	
Unemployment Benefits	Tennessee Department of Labor and Workforce Development Division of Employment Security Bureau of Unemployment Insurance 500 James Robertson Pkwy., 8th Fl. Nashville, Tenn. 37245-1700 (615) 741-2486	
Drug-Free Workplace	Tennessee Department of Labor and Workforce Development Division of Workers' Compensation Drug-Free Workplace Program Andrew Johnson Tower, 2nd Floor 710 James Robertson Pkwy. Nashville, Tenn. 37243 (800) 332-2667	

TEVAC	EEO/FEP	Texas Workforce Commission	http://www.twc.stata.tv.us/ui/la
TEXAS	,	Civil Rights Division	http://www.twc.state.tx.us/ui/la
		6330 Hwy. 290 East, Ste. 250	blaw/posters.html
		P.O. Box 13006	
		Austin, Tex. 78711-3006	http://www.twc.state.tx.us/ui/ta
		(512) 463-2642	x/respon.html
	Wages and Hours	Texas Workforce Commission	A/Tespon:html
	Pay Day	Labor Law Section	
	, ,	TEC Bldg.	
		101 E. 15th St., Ste. 110	
		Austin, Tex. 78778	
		(512) 463-2747/(512) 837-9559	
		(800) 832-9243	
	Child Labor	Texas Workforce Commission	
		Child Labor Enforcement	
		TEC Bldg.	
		101 E. 15th St.	
		Austin, Tex. 78778	
		(512) 837-9559	
		(800) 832-9423 (in Texas only)	
	Workers'	Texas Department of Insurance	
	Compensation	Division of Workers' Compensation	
	Benefits	7551 Metro Center Drive, MS-92B	
		Austin, Tex. 78744-1609	
		(866) 393-6432/(512) 804-4240 (customer	
		services)	
	Radiation	Texas Department of State Health Services	
	Protection	Radiation Control	
		1100 West 49th St.	
		Austin, Tex. 78756-3189	
		(512) 834-6688	
	Unemployment	Texas Workforce Commission	
	Benefits	TEC Bldg.	
		101 E. 15th St.	
		Austin, Tex. 78778	
		(512) 463-2747	

Utah	Health	Utah Labor Commission OSHA Division 160 E. 300 South, 3rd fl. Salt Lake City, Utah 84114 (801) 530-6901	http://laborcommission.utah.go v/Required_Posters/required_po sters.html
	Workers' Compensation Benefits	Utah Labor Commission Division of Industrial Accidents 160 E. 300 South P.O. Box 146610 Salt Lake City, Utah 84114 (801) 530-6844/530-6800	
	Unemployment Benefits	Utah Department of Workforce Services 140 E. 300 South P.O. Box 45249 Salt Lake City, Utah 84145 (801) 526-9235	
VERMONT	EEO/FEP Sexual Harassment	Vermont Human Rights Commission 135 State St. Montpelier, Vt. 05633 (802) 828-2480	http://www.labor.vermont.gov/s ections/uiwages/wage/posters/
	Wages and Hours Minimum Wage/Overtime Hours	Vermont Department of Labor Wage and Hour Program P.O. Box 488 5 Green Mountain Dr. Montpelier, Vt. 05601 (802) 828-0267	
	Child Labor Parental/Family Leave	Vermont Department of Labor P.O. Box 488 5 Green Mountain Dr. Montpelier, Vt. 05620 (802) 828-2157	
	Job Safety and Health	Vermont Department of Labor VOSHA P.O. Box 488 5 Green Mountain Dr. Montpelier, Vt. 05620 1-800-287-2765	

	Workplace	Varment Department of Health	
	Workplace	Vermont Department of Health	
	Smoking	Division of Health Protection	
		108 Cherry St.	
		P.O. Box 70	
		Burlington, Vt. 05402	
		(802) 863-7226/(800) 439-8550 (in-state)	
	Workers'	Vermont Department of Labor	
	Compensation	Workers' Compensation Division	
	Benefits	P.O. Box 488	
		5 Green Mountain Dr.	
		Montpelier, Vt. 05620	
		(802) 828-2288	
	Unemployment	Vermont Department of Labor	
	Benefits	P.O. Box 488	
		Montpelier, Vt. 05620	
		(877) 214-3331/(802) 828-4344	
\/ID CINII A	EEO/FEP	Virginia Council on Human Rights	Construction of the Constr
VIRGINIA		900 E. Main St.	See contact information to the
		Pocahontas Bldg., 4th Fl.	<u>left</u>
		Richmond, Va. 23219	
		(804) 225-2292	
	Job Safety and	Virginia Department of Labor and Industry	-
	Health	Virginia Occupational Safety and Health	
	ricaitii	Program	
		13 S. 13th St.	
		Richmond, Va. 23219	
		(804) 371-2327	
	Workers'		
		Virginia Workers' Compensation Commission	
	Compensation		
	Benefits	1000 DMV Dr.	
		Richmond, Va. 23220	
	11	(877) 664-2566	_
	Unemployment	Virginia Employment Commission	
	Benefits	Unemployment Insurance Division	
		P.O. Box 1358	
		Richmond, Va. 23218	
		(804) 786-4359	

WASHINGTON	EEO/FEP	Washington State Human Rights Commission 711 S. Capitol Way, Ste. 402 P.O. Box 42490 Olympia, Wash. 98504 (360) 753-6770	http://www.lni.wa.gov/IPUB/101 -054-000.asp http://www.lni.wa.gov/IPUB/
	Wages and Hours Job Safety and Health	Washington Department of Labor and Industries Employment Standards P.O. Box 44510	http://fortress.wa.gov/esd/port al/unemployment/forms
	Workers' Compensation Benefits	Olympia, Wash. 98504 (360) 902-5316/(800) 547-8367	
	Industrial Insurance	Washington Department of Labor and Industries Insurance Services Division Employer Services P.O. Box 44144 Olympia, Wash. 90504-4144 (360) 902-4817/(800) LISTENS	
	Unemployment Benefits	Washington Employment Security Department Employment Security Bldg. 212 Maple Park Dr. P.O. Box 9046 Olympia, Wash. 98504 (360) 902-9360	
WEST VIRGINIA	EEO/FEP	West Virginia Human Rights Commission 1321 Plaza East, Ste. 108A Charleston, W.Va. 25301 (304) 558-2616	http://www.wvbep.org/bep/bep eeo/

	Wages and Hours Minimum Wage/Overtime Hours Parental Leave Child Labor	West Virginia Division of Labor Wage and Hour Section Capitol Complex Bldg. 6, Rm. B-749 Charleston, W.Va. 25305 (304) 558-7890	
	Meal Breaks		
	Workers' Compensation Benefits	BrickStreet Insurance 4101 MacCorkle Ave., S.E. Charleston, W.Va. 25304 (304) 926-3470/(866) 452-7425	
	Unemployment Benefits	West Virginia Bureau of Employment Programs Unemployment Compensation Division 112 California Ave. Charleston, W.Va. 25305 (304) 558-2624	
WISCONSIN	General information	Document Sales Department of Administration 202 S. Thornton Ave. P.O. Box 7840 Madison, Wis. 53707 (800) DOC-SALE/(608) 266-3358	http://www.dwd.state.wi.us/dwd/posters.htm
		Re: statutory requirements, phone (608) 267-8997, poster changes and updates, phone (608) 267-4444.	

EEO/FEP	Wisconsin Department of Workforce	
,	Development	
Polygraph Testing	Equal Rights Division	
,,,,,	201 E. Washington Ave., Rm. A300	
Business	P.O. Box 8928	
Closings/Mass	Madison, Wis. 53708	
Layoffs/Health	(608) 266-6860	
Benefits	and	
	819 N. 6th St., Rm. 255	
Termination	Milwaukee, Wis. 53203	
	(414) 227-4384	
Wages and Hours	Wisconsin Department of Workforce	
Minimum Wage	Development	
	Equal Rights Division	
	201 E. Washington Ave., Room A300	
	P.O. Box 8928	
	Madison, Wis. 53708	
	(608) 266-6860	
Child Labor	Wisconsin Department of Workforce	
	Development	
	Equal Rights Division	
	P.O. Box 8928	
	Madison, Wis. 53708	
	(608) 266-6860	
	and	
	819 N. 6th St.	
	Milwaukee, Wis. 53203	
	(414) 227-4384	
Family/Medical	Wisconsin Department of Workforce	
Leave	Development	
	Equal Rights Division	
	201 E. Washington Ave., Rm. A300	
	P.O. Box 8928	
	Madison, Wis. 53708	
	(608) 266-6880	
	and	
	819 N. 6th St., Rm. 255	
	Milwaukee, Wis. 53203	
	(414) 227-4384	

	Unemployment Benefits	Unemployment Compensation Division Benefit Operations Bureau P.O. Box 7905 Madison, Wis. 53707 (608) 267-8997	
WYOMING	General information	Wyoming Department of Employment Employment Resources Division P.O. Box 2760 Casper, Wyo. 82602 (307) 235-3217/(307) 235-3278 (fax)	http://wydoe.state.wy.us/doe.as p?ID=131
	Job Safety and Health	Wyoming Department of Employment Workers' Safety - OSHA 122 West 25th St. Herschler Bldg. 2 East Cheyenne, Wyo. 82002 (307) 777-7786/777-6763	

Please rate (Name) as p					f 4 to 5
the presentation, (Topic) on the following factors, with:					, from 1 to 5
1=strongly disagree, 2=disagree, 3=neutral, 4=agree 5=stron	gly a	gree			
Por favor evalúe la presentación realizada por (Nombre)					roop octo do loo
la presentación, (Tema) siguientes factores, siendo: 1=muy en desacuerdo, 2=en desacuerdo, 3=neutral, 4=de ac					
Factor	Ra	ting			
The information provided was valuable. La información provista fue valiosa.		2		4	5
The information presented was easy to understand. La información presentada fue fácil de entender.	1	2	3	4	5
The presenter was knowledgeable of the topic. La facilitadora demostró su conocimiento de los temas.	1	2	3	4	5
Visual aids used were helpful. Las ayudas visuales empleadas fueron útiles.	1	2	3	4	5
Follow-up information offered through SOI is valuable. La información adicional ofrecida en SOI es valiosa.	1	2	3	4	5
The presenter modeled the behavior advocated. La facilitadora se comportó de acuerdo al modelo presentado.		2	3	4	5
l learned something from the presentation. Aprendí algo de la presentación.	1	2	3	4	5
Material presented can enhance my skills. El material presentado puede mejorar mis habilidades.	1	2	3	4	5
Material presented will help me work with prospects/clients. El material presentado me ayudará a trabajar con los clientes actuales/ potenciales.	1	2	3	4	5
My behavior changed/will change as a result of this session. Mi comportamiento se modificó / modificará como consecuencia de esta presentación.	1	2	3	4	5
Additional comments/Comentarios adicionales:					

Dealing with Sexual Harassment

Has Completed an over view of sexual harassment situation management and has demonstrated an appreciation of effective interventions in the functional areas of: Recognizing sexual harassment, responding to sexual harassment situations and dealing with sexual harassment incidents.

Via a 60 minutes course presentation, individual participation, review of practical managerial tools and involvement in questions and answers on considerations and organization-specific examples for effective handling.

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Employee Harassment Presentation Summary

PHRST & Company, Inc.

Key point information for course planning and implementation

<u>Presenter(s)</u>		
Name:	Raymond A. Parker, SPHR	
Title:	Chairman	
Address: 1201 N. Oceanshore Blvd.		
	Flagler Beach, FL 32136	

Organization Name:	PHRST & Company, Inc.

Phone:	800-285-8380-code-14
Fax:	704-426-1252
E-Mail:	ray.parker@soi.com

	-
Classification:	Human Resource Outsourcing Provider

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0	Niero
Co-presenter:	INONE
1 Oo procentor.	1110110

Presentation Title

Recognizing, Responding To And Dealing With Harassment

Level

	Y
Tanarata di Arraliana an	Frates the secondary and second
Largeted Audience:	Entry through senior level
i algeted Addience.	Littly tillough schiol level
	. , ,

Learning Objectives

- 1. At the end of the seminar participants will be able to demonstrate knowledge of two basic types of harassment and provide examples of each by successfully completing a post course guiz.
- 2. During the second half of the session participants will demonstrate an understanding of the basic issues and misconceptions about harassment by participating in a frequently asked questions discussion of material presented.
- At the conclusion of the session, participants will be able to suggest a variety
 of strategies for preventing sexual harassment in the workplace, as evidenced
 by successful performance on a post session quiz.

Duration / Group Size / Location / Setup

Duration is 90 minutes for the base course with a 30 minute "actions" section available. The presentation is most effective for groups of 12 to 20, although larger sessions can be accommodated with less participant interaction. Delivery may be at the worksite or provider-arranged facilities in any major city area. A "U" shape classroom setup is appropriate with presenter accommodations at the front.

Employee Harassment Presentation Summary

PHRST & Company, Inc.

Key point information for course planning and implementation

<u>Methodology</u>

Definitions and basic concepts related to sexual harassment will be presented in lecture format. Examples will be provided to illustrate harassment situations. After basic material is presented, attendees will participate in a discussion related to frequently asked questions about harassment. A post course quiz of session material will be given. Successful completion in the class and on the quiz will qualify the participant for receipt of a course certificate. CEU = 1.0

Session Focus

A practical tools-of-the-trade approach is utilized to clarify and communicate key points and their application. The objective is to equip attendees with fundamental insight into recognizing, responding to and dealing with harassment in and outside of the workplace. Presentation is applicable to all levels of employees and fulfills management's "general duty" responsibility to inform and acquaint employees with harassment policy and action awareness. Emphasis for supervisory personnel on actions to take is provided in an extended session.

AV/Equipment Needs

Computer projection capability (*PowerPoint* format), overhead projector back-up capability, projection screen, large group audio address capability, lavaliere microphone capability, and sample/handout distribution method/capability.

Program Pricing

A minimum one half-day fee of \$700.00 is charged with travel, room, board and miscellaneous expenses added at cost. A per-participant fee is not charged. Program recording has an additional fee of \$3,500; the provider reserves all rights.

Biographical Sketch

Raymond A. Parker, SPHR, is Chairman for PHRST & Company. Beginning his business career in 1971, he has held senior positions with U.S. Steel, Ryder System, Rodime, ADP, SOI and private companies. Experienced in all areas of HR management, he is author of a text on HR applications. He teaches, writes and speaks extensively and is recognized internationally as an authority on dealing with workplace violence.

Program Title Date
Presenter Name
Started AM PM
Presentation Location Ended AM PM

Please give an anonymous program evaluation. Rate items by highlighting one number in the columns to the right. One ($\mathbf{1}$) is a low rating and four ($\mathbf{4}$) is a high rating.

Considerations	Op Lov	inior w	1	High
The Textbook/Materials The text/materials adequately explain the concepts presented. The text/materials were appropriate for the subject taught. The lessons in the text/materials were too short. The text/materials were adequately readable. The text/material is applicable to my situation.	1 1 1 1	2 2 2 2 2	3 3 3 3	4 4 4 4
The Presenter The presenter provided adequate explanation of textbook/handout materials. The presenter gave the program in an easy-to-understand manner. The presenter provided adequate examples to illustrate key points. The presenter provided ample time for questions and discussion. The presenter is interesting.	1 1 1 1	2	3 3 3 3	4 4 4 4
The Program The program taught me how to apply the information presented to me. The program provided ideas on how to handle work-related situations. I can adapt the program material to my work situation. I learned in the program. I enjoyed the program.	1 1 1 1	2	3 3 3 3	4 4 4 4
The Audio/Video The audio/video gave adequate explanation of the concepts presented. The audio/video material presented is applicable to my work situation. The audio/video was appropriate for the material being taught. The audio/video lessons are too short. The audio/video is understandable.	1 1 1 1		3 3 3 3 3	4 4 4 4
Overall, I rate the program as: Comments:	1	2	3	4

Employee Development Seminar Series

Date/Time Title	Presenter Signature
	Date/Time Title

Moderator Signature:

(Training Topic) Presentation Summary (Provider Organization Name) Key point information for course planning and implementation

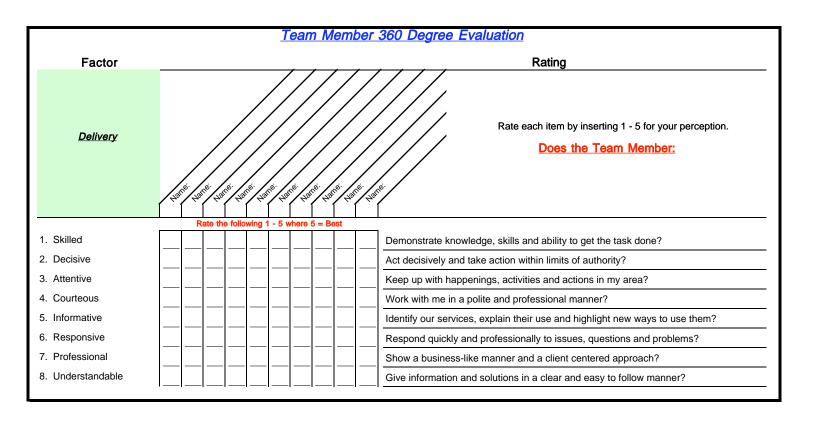
<u>Presenter(s)</u>				
Name:				
Title:				
Address:				
Organization Name:				
Phone:				
Fax:				
E-Mail:				
Classification:				
Co-presenter:				
<u> </u>	ation Title			
<u>Level</u>				
Targeted Audience:				
Learning Objectives				
1. At the end of the seminar participants	will be able to demonstrate			
2. During the session participants will				
3. At the conclusion of the session, participants will be able to				
Duration / Group Size / Location / Setup				
Duration				
Group size				
Delivery location				

(Training Topic) Presentation Summary (Provider Organization Name) Key point information for course planning and implementation

Methodology

Session Focus								
AV/Equipment Needs								
Program Pricing								
Biographical Sketch								

							<u>Int</u>	ern	al (Qua	ality	<u>Ser</u>	vic	e Cri	<u>tiqu</u>	<u>e</u>										
Factor																	R	atin	g							
<u>Delivery</u>								For e	For each department to the left, rate each item by noting 1 - 5 Does the department:																	
 Skilled Decisive Attentive Courteous Informative Responsive Professional Understandable 				ne folio	owing 1	- 5 wh					Dem Act of Keep Work Iden Resp	decis o up k with tify o oond w a b	ively with n me ur se quic	and tal happer in a po ervices, kly and ess-like	ke achings, lite a expla profe	activend properties of the control o	within vities ofes eir u nally	and siona se ar to is	action action al mar and hig sues, ant cer	ns in nner? ghligh que	my are	ea? ways thand propach?	to use	ns?	m?	
Service	<u> </u>	l				 - 5 wh				l	Give	into	rmat	on and	solui	ions	ın a	clear	and	easy	to follo	w ma	nner	<u> </u>		
9. Timely 10. Quality 11. Proactive 12. Accessible 13. Cost effective 14. Comprehensive 15. What is needed 16. What was requested Function 17. Electrical 18. Garden 19. Paint 20. Tools				e fun D D D		1	w by				A B C D E F A B C D E F A B C D E F															
Other 21. Needs 22. Concerns 23. Not providing 24. Recommendations 25. Additional suggestions																Cor	mme	nts								



	Dating Coals	Considerations
	Rating Scale	Considerations
<u>Factors</u>	Heret Parent Southerness Heeps	Circle the rating which best represents your perception
Accessible	NRSOMA	Is open to and accepts opportunity to meet and deal with employees
Business Development	NRSOMA	Is effective in business development
Business Plan	NRSOMA	Is able to develop business plan and attains objectives
Coaching	NRSOMA	Coaches employees effectively
Communications	NRSOMA	Oral and written communication is effective, relevant and valuable to work in progress
Complaints	NRSOMA	Responds to and resolves complaints effectively
Consistency	N R S O M A	Shows consistency in actions, plans and decisions
Decisions	N R S O M A	Is decisive. Makes decisions easily and promptly
Delegation	N R S O M A	Delegates effectively across all departments
Development	N R S O M A	Is effective in developing staff
Evaluation	N R S O M A	Effectively evaluates employees. Plans and implements employee backup strategies
Finances	N R S O M A	Understands and effectively uses company financial analyses
Human Resources	N R S O M A	Effectively uses human resource management skills
Knowhow	N R S O M A	Applies a working knowledge of company products
Leadership	N R S O M A	Leads by example and serves as a model for staff
Motivation	N R S O M A	
Organization	N R S O M A	Effectively motivates employees to achieve goals
=		Plans in advance and is well organized
Quality		Knows, understands and practices quality management theory
Strategy Structure	N R S O M A	Plans strategically. Understands the "big picture" as well as each key component Understands the role of each department and uses them effectively
	<u>De</u>	partment Manager Evaluation ats your perception for: (NAME)
Accountable	N R S O M A	Builds trust by sharing information and admitting and accepting responsibility for mistakes
Advancement	N R S O M A	Builds trust by sharing information and admitting and accepting responsibility for mistakes
Anticipative	N R S O M A	Advises employees of opportunities and prospects for promotion or lateral assignments Anticipates and responds to internal and external clients' needs
Coaching	N R S O M A	Anticipates and responds to internal and external clients' needs Coaches employees in solving problems or making decisions
	1	
Communications		Communicates effectively orally and in writing
Consistency		Shows consistency in actions, plans and decisions
Constructive	N R S O M A	Offers constructive criticism
Decisiveness	N R S O M A	Makes timely, effective decisions
Delegation	N R S O M A	Delegates or assigns projects that increase employees' job satisfaction or broaden skills
Human Resources	N R S O M A	Effectively uses human resource management skills
Informative	N R S O M A	Keeps employees informed of changes in policies and work procedures
Knowhow	N R S O M A	Applies a working knowledge of company products
Leadership	N R S O M A	Leads by example and serves as a model for staff
Motivation	N R S O M A	Motivates employees
Openness	N R S O M A	Seeks and acts on employees' suggestions and ideas
Organization	N R S O M A	Is able to plan and is well organized
Personal	N R S O M A	Demonstrates high potential for personal growth and advancement
Structure	N R S O M A	Effectively uses organization to achieve goals
T = =	INDCOMA	Dromatos teamwork and communication
Teamwork	NRSOMA	Promotes teamwork and communication

Management Personnel

Employee Name:	Date Evaluated:
Employee Title:	Last Evaluation Date:
Work Location:	Date Hired:
Department:	Date Began Job:
Supervisor:	Supervisor's Title:

Mark Evaluation Type:	New Hire	Promotion	Annual	Special

General Considerations for Employee Evaluation

Employee evaluation is a way to effectively and openly review and discuss an employee's job performance. Routine and frequent feedback should be given to employees. This form is a tool to guide and record and share the evaluation with an employee. Careful thought and preparation should be used when completing the form. The evaluation is to be reviewed by the evaluator's superior before discussion with an employee. Employees should have ample time to read and understand this evaluation in preparation for the evaluation discussion. Employees should be fully aware of and understand the primary functions of their job, their supervisor's expectations and the standards set for performance.

In the first section entitled **General Performance** the evaluating supervisor is to critique the employee on the applicable factors listed and mark a rating in the appropriate box. A rating of "GOOD" represents an acceptable level of performance. Performance above or below the rating of "GOOD" should be marked appropriately in the boxes above or below this acceptable rating. A rating of "OUTSTANDING" is to be reserved for stellar performance. Factors may be weighted or prioritized by circling a suitable number in the weighting area.

Performance on Established Objectives is where the evaluator is to rate the employee on <u>established</u> objectives which were set for the current evaluation period. Evaluators are to fill in the objectives established for the period. Rate performance on each established objective by placing a mark in the appropriate rating box. As above, objectives may be weighted or prioritized by circling an appropriate number.

Future Objectives and Responsibilities are to be discussed between the evaluator and employee at the time of evaluation and noted in the space provided. These may be prioritized or weighted. There is no rating because these are future objectives. Note how "SMART" objectives are described.

The Overall Performance Rating is a summary rating made up of overall general performance <u>and</u> performance on established objectives. The evaluator is to mark the appropriate rating.

Advancement Potential is the section where the evaluator evaluates and marks the employee's readiness for transfer or promotion.

Job Development Needs includes space for the evaluator to record appropriate areas where the employee can improve. The evaluator is to note specific actions to aid the employee's performance improvement.

Employee Comments are welcome and are encouraged for an open discussion during evaluation. Employees should note their comments using additional paper as required.

Signatures and dates are required as indicated. Employees are to sign the completed evaluation. This signature indicates that the evaluation was discussed with the employee and is not an expression of agreement or disagreement unless so noted. The evaluator's signature is that of the person who completed the evaluation form. The approval signature is that of the superior to the evaluator who reviewed the evaluation prior to the evaluation discussion. The administrator signature is that of the person responsible for filing and maintaining employee evaluations.

Management Personnel

General Performance

	<u>0</u>				INC		
		<u>V</u>	ER۱	/ G	00	D	
			<u>G</u>	00	D		
				M	AR	GINAL	
					<u>F</u> /	AILING	
Primary Factors of Achievement & Potential for Advancement	0	V	G	M	F	Factor Weighting Circle 1 to 5 (5 = high)	Include relevant comments associated with factors to the left. Ratings of "OUTSTANDING" and "FAILING" require comments by evaluator.
Planning & Organization						1 2 3 4 5	Evaluator comment:
Direct/Develop Employees						1 2 3 4 5	Evaluator comment:
Operation & Cost Control						1 2 3 4 5	Evaluator comment:
Decisions & Judgment						1 2 3 4 5	Evaluator comment:
Responsibility Acceptance						1 2 3 4 5	Evaluator comment:
Independent & Self Thinking						1 2 3 4 5	Evaluator comment:
Oral & Written Communication						1 2 3 4 5	Evaluator comment:
Flexibility & Stability						1 2 3 4 5	Evaluator comment:
Job Knowhow						1 2 3 4 5	Evaluator comment:
Interpersonal Skills						1 2 3 4 5	Evaluator comment:

^{1&}lt;sup>st</sup> EE Evaluation © 1999 PHRST & Company, Inc.

Management Personnel

	Performance on Established Objectives for Current Evaluation Period							
Mark rating as above	0	V	G	М	F	Circle Weighting	Evaluator to insert objectives/responsibilities for current evaluation period	
Established Objective and/or Responsibility						1 2 3 4 5	Present objective/responsibility:	
Established Objective and/or Responsibility						1 2 3 4 5	Present objective/responsibility:	
Established Objective and/or Responsibility						1 2 3 4 5	Present objective/responsibility:	
Established Objective and/or Responsibility						1 2 3 4 5	Present objective/responsibility:	
Established Objective and/or Responsibility						1 2 3 4 5	Present objective/responsibility:	

Future Objectives and Responsibilities for Next Evaluation Period

(Set "SMART" objectives which support the organization and which are \underline{S} imple, \underline{M} easurable, \underline{A} ttainable, \underline{R} easonable & \underline{T} ime-bound)

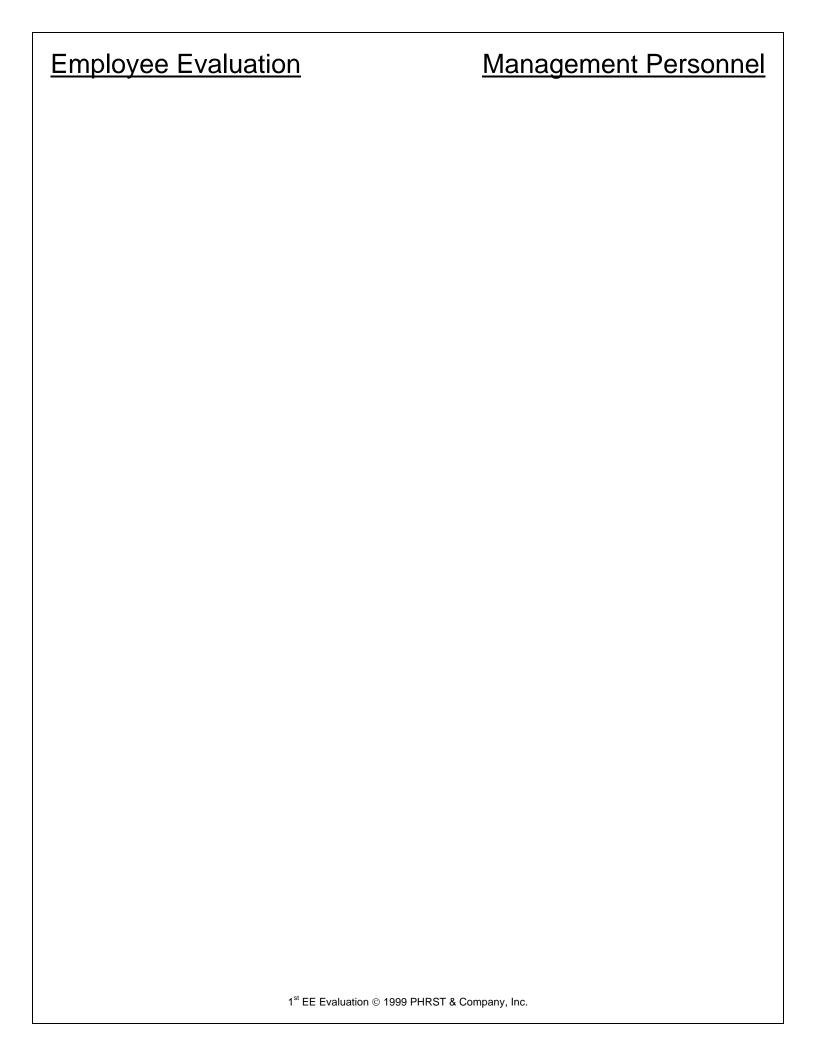
Established		Next evaluation objective/responsibility:
Objective and/or	1 2 3 4 9	
Responsibility	1234	
Established		Next evaluation objective/responsibility:
Objective and/or	1 2 3 4 9	
Responsibility	1 2 3 4 3	
Established		Next evaluation objective/responsibility:
Objective and/or	1 2 3 4 9	
Responsibility	1 2 3 4 3	
Established		Next evaluation objective/responsibility::
Objective and/or	1 2 3 4 9	
Responsibility	1234	
	-	·

^{1&}lt;sup>st</sup> EE Evaluation © 1999 PHRST & Company, Inc.

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Management Personnel

Overall Performance (Mark one rating to represent overall performance and objective achievement.)											
Outstanding	Very Good	Go	od	Marginal	Failing						
Advancement Potential											
(Mark one rating indicating readiness for transfer or promotion.)											
1	1 2 3 4 5										
Can advance 2 or 3 levels above current level and across functions in 1 to 3 years	or 3 levels above next level above current level and can move across functions across functions within 6 function only										
Job Development Needs (Write in the area for improvement and note actions to aid improvement.)											
Impr	ovement Area			Improvement	Aid						
		anlayaa l	Cammar	240							
	<u> </u>	nployee (Comme	115	######################################						
					1						
		<u>Signa</u>	<u>tures</u>		-						
Employee:					ate:						
(Employee's signature af Evaluator:	firms the evaluation was disc	ussed and is no	ot an expressio	on of agreement or acceptanc	e.) ate:						
Approval:					ate:						
Administrator:					ate:						



Personal Exento

Nombre Empleado:	Fecha de Evaluación:
Posición de Empleado:	Fecha de Última Evaluación:
Sitio de Trabajo:	Fecha Contratado:
Sección:	Fecha Comienzo de Empleo:
Supervisor:	Posición de Supervisor:

Indique Tipo de Evaluación:	Empleado Nuevo	Promoción	Anual	Especial

Consideraciones Generales para Evaluar al Empleado

La evaluación del empleado es una manera de repasar el desempeño del personal de manera eficaz y abierta. Los empleados deben recibir reacciones a su labor de manera frecuente y rutinaria. Esta planilla es una herramienta para guiar y anotar y compartir la evaluación con el empleado. Se debe prestar consideración atenta y profunda. La evaluación debe ser repasada por el supervisor del evaluador antes de discutirla con el empleado. Los empleados deben de tener tiempo amplio para leer y entender esta evaluación en preparación para la discusión de la evaluación. Los empleados deben de estar concientes de y entender las funciones principales de su trabajo, las expectativas de su supervisor, y las normas exigidas para el mayor rendimiento.

En la primera sección titulada **Desempeño General** el supervisor evaluador debe analizar al empleado utilizando la escala de evaluación e indicar la casilla apropiada. Un grado de "SATISFACTORIO" representa un nivel aceptable de desempeño. Un rendimiento mayor y menor del grado de "SATISFACTORIO" debe ser indicado apropiadamente en las casillas mayores o menores de este grado aceptable. Un grado de "EXCEPCIONAL" se debe reservar para desempeño realmente extraordinario. Las escalas pueden recibir prioridad al hacer un círculo al número adecuado el área de énfasis.

Desempeño de Objetivos Establecidos es donde el evaluador ha de calificar al empleado sobre los objetivos establecidos que fueron puestos para el periodo de evaluación corriente. Los evaluadores han de llenar los objetivos establecidos para el periodo. Califique el desempeño de cada objetivo establecido y coloque una marca el la casilla de grado apropiada. Tal como lo ha hecho en la sección anterior, las escalas pueden recibir prioridad al hacer un círculo al número adecuado el área de énfasis.

Objetivos y Responsabilidades Futuras han de ser discutidos entre el evaluador y el empleado al momento de la evaluación y anotados en el espacio proveído. Estos pueden ser puestos en orden de prioridad o énfasis. No hay grado ya que son objetivos futuros.

Grado de Desempeño General es un grado resumido compuesto por desempeño general <u>y</u> desempeño de objetivos establecidos. El evaluador ha de indicar el grado apropiado.

Potencial para Ascender es la sección donde el evaluador evalúa e indica la preparación del empleado para ser transferido o para un asenso de posición.

Necesidades para el Desarrollo del Trabajo incluye espacio para que el evaluador indique áreas donde el empleado puede mejorar. El evaluador ha de anotar acciones específicas para asistir al mejoramiento del desempeño del empleado.

Comentarios del Empleado son bienvenidos y sirven para animar una discusión abierta durante la evaluación. Los empleados deben anotar sus comentarios utilizando otra planilla si es necesario.

Firmas y fechas son requeridas tal como se indica. Los empleados deben de firmar la evaluación completada. Esta firma indica que se discutió la evaluación con el empleado y no es una expresión de acuerdo y desacuerdo a no ser que esto se indique. La firma del evaluador es la de la persona quien completó la evaluación. La firma de aprobación es la del supervisor del evaluador quien repasó la evaluación antes de la discusión sobre el mismo. La firma del administrador es la del la persona responsable por llenar y mantener las evaluaciones de los empleados.

Personal Exento

Desempeño General

	<u>E</u>)	ΧEF	CIC	ONA	۱L		Descripció deneral
		M	UY	BIE	N		
			<u>s</u> /	ATIS	SFA	CTORIO	
				<u>M</u>	ARC	SINAL	
					<u>I</u> N	SATISFACTORIC	
Elementos Principales de Logro &	E	М	S	М		Énfasis de Función	Incluya comentarios relevantes asociados con los elementos a la izquierda.
Potencial para Ascender	-			101	•	Indique 1 al 5 (5 = alto)	Grados de "EXCEPCIONAL" e "INSATISFACTORIO" requieren comentarios por el evaluador.
Planificación y Organización						1 2 3 4 5	Comentarios del Evaluador:
Dirigir y Desarrollar Empleos						1 2 3 4 5	Comentarios del Evaluador:
Operaciones y Manejo de Gastos						1 2 3 4 5	Comentarios del Evaluador:
Decisiones y Juicio						1 2 3 4 5	Comentarios del Evaluador:
Asumir Responsabili- dad						1 2 3 4 5	Comentarios del Evaluador:
Independiente y Auto- dirección						1 2 3 4 5	Comentarios del Evaluador:
Comunicación Oral y Por Escrito						1 2 3 4 5	Comentarios del Evaluador:
Flexibilidad y Estabilidad						1 2 3 4 5	Comentarios del Evaluador:

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Evaluación de Empleado Conocimiento de Empleo Habilidades Intrapersonales Personal Exento Comentarios del Evaluador: Comentarios del Evaluador: Comentarios del Evaluador: Comentarios del Evaluador:

Desempeño de Objetivos Establecidos Para el Período Corriente de Evaluación							
Indique grado como anteriormente	Е	М	s	М	ı	Indique Énfasis	El evaluador debe introducir objetivos/responsabilidades para el período de evaluación corriente
Objetivo y/o Responsabilidad Establecida						1 2 3 4 5	Objetivo y/o Responsabilidad Corriente:
Objetivo y/o Responsabilidad Establecida						1 2 3 4 5	Objetivo y/o Responsabilidad Corriente:
Objetivo y/o Responsabilidad Establecida						1 2 3 4 5	Objetivo y/o Responsabilidad Corriente:
Objetivo y/o Responsabilidad Establecida						1 2 3 4 5	Objetivo y/o Responsabilidad Corriente:
Objetivo y/o Responsabilidad Establecida						1 2 3 4 5	Objetivo y/o Responsabilidad Corriente:

Objetivos y Responsabilidades para el Próxima Período de Evaluación (Establezca objetivos que apoyen la organización y sean Sencillos, Mensurables, Alcanzables, Razonables & Delimitados) Objetivo y/o Responsabilidad Establecida Objetivo y/o Responsabilidad Establecida Objetivo y/o Responsabilidad Establecida Objetivo/responsabilidad para la próxima evaluación: Objetivo/responsabilidad para la próxima evaluación: Objetivo/responsabilidad para la próxima evaluación:

Personal Exento

Objetivo y/o		Objetivo/responsabilidad para la próxima evaluación:
Responsabilidad Establecida	1 2 3 4 5	
Objetivo y/o		Objetivo/responsabilidad para la próxima evaluación:
Responsabilidad	1 2 3 4 5	
Establecida	1 2 3 4 3	
Objetivo y/o		Objetivo/responsabilidad para la próxima evaluación:
Responsabilidad	1 2 3 4 5	
Establecida	1 2 3 4 5	

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Personal Exento

Desempeño General (Indique un grado para representar el desempeño general y el logro del objetivo.)											
Excepcional	epcional Muy Bien Satisfactorio Marginal Insatisfac										
Potencial para Ascender											
(Indique un grado para representar la preparación par ser trasferido o recibir un asenso.)											
1	2	3	3	4	5						
Puede avanzar 2 o 3 niveles sobre nivel actual y atravesar funciones en 1 a 3 años	Pude avanzar al próximo nivel sobre el actual y atravesar funciones dentro de 1 a 2 años	Compete nivel con puede tr funcione de 6 a 12	rriente y rasladar s dentro	Acertado en el nivel actual y en la función actual solamente	Progresado más allá del nivel de la capacidad en campo funcional actual						
Necesidades Para el Desarrollo del Trabajo (Indique áreas donde el empleado puede mejorar y anote acciones específicas para asistir al mejoramiento.)											
área	a para Mejorar			Asistencia para M	lejorar						
	Com	entarios	de Emple	<u>eado</u>							
		Eiro	000								
		<u>Firn</u>	<u> </u>								
Empleado: (La firma del er	npleado afirma que se discutió la	evaluación y no	es expresión de	Fecha: acuerdo o aceptación.)							
Evaluador:				Fecha:							
Aprobación:				Fecha:							
Administrador: Fecha:											

Non- Management Personnel

Employee Name:		Date Evalua	Date Evaluated:			
Employee Title:		Last Evaluat	Last Evaluation Date:			
Work Location:		Date Hired:	Date Hired:			
Department:		Date Began	Date Began Job:			
Supervisor:		Supervisor's	Supervisor's Title:			
Mark Evaluation Type:	New Hire	Promotion	Annual	Special		

General Considerations for Employee Evaluation

Employee evaluation is a way to effectively and openly review and discuss an employee's job performance. Routine and frequent feedback should be given to employees. This form is a tool to guide and record and share the evaluation with an employee. Careful thought and preparation should be used when completing the form. The evaluation is to be reviewed by the evaluator's superior before discussion with an employee. Employees should have ample time to read and understand this evaluation in preparation for the evaluation discussion. Employees should be fully aware of and understand the primary functions of their job, their supervisor's expectations and the standards set for performance.

In the first section entitled **General Performance** the evaluating supervisor is to critique the employee on the applicable factors listed and mark a rating in the appropriate box. A rating of "GOOD" represents an acceptable level of performance. Performance above or below the rating of "GOOD" should be marked appropriately in the boxes above or below this acceptable rating. A rating of "OUTSTANDING" is to be reserved for stellar performance. Factors may be weighted or prioritized by circling a suitable number in the weighting area.

Performance on Established Objectives is where the evaluator is to rate the employee on <u>established</u> objectives which were set for the current evaluation period. Evaluators are to fill in the objectives established for the period. Rate performance on each established objective by placing a mark in the appropriate rating box. As above, objectives may be weighted or prioritized by circling an appropriate number.

Future Objectives and Responsibilities are to be discussed between the evaluator and employee at the time of evaluation and noted in the space provided. These may be prioritized or weighted. There is no rating because these are future objectives. Note how "SMART" objectives are described.

The Overall Performance Rating is a summary rating made up of overall general performance <u>and</u> performance on established objectives. The evaluator is to mark the appropriate rating.

Advancement Potential is the section where the evaluator evaluates and marks the employee's readiness for transfer or promotion.

Job Development Needs includes space for the evaluator to record appropriate areas where the employee can improve. The evaluator is to note specific actions to aid the employee's performance improvement.

Employee Comments are welcome and are encouraged for an open discussion during evaluation. Employees should note their comments using additional paper as required.

Signatures and dates are required as indicated. Employees are to sign the completed evaluation. This signature indicates that the evaluation was discussed with the employee and is not an expression of agreement or disagreement unless so noted. The evaluator's signature is that of the person who completed the evaluation form. The approval signature is that of the superior to the evaluator who reviewed the evaluation prior to the evaluation discussion. The administrator signature is that of the person responsible for filing and maintaining employee evaluations.

Non- Management Personnel

General Performance

	<u>o</u>	UT	STA	ND	INC	}	Ocheral i chomanec
		<u>V</u>	ER۱	/ G	00	D	
			<u>G</u>	00	D		
				<u>M</u>	AR	GINAL	
					<u>F</u> /	AILING	
Primary Factors of Achievement & Potential for Advancement	0	V	G	М	F	Factor Weighting Circle 1 to 5 (5 = high)	Include relevant comments associated with factors to the left. Ratings of "OUTSTANDING" and "FAILING" require comments by evaluator.
Attendance At Work						1 2 3 4 5	Evaluator comment:
Cooperation With Others						1 2 3 4 5	Evaluator comment:
Initiative At Work						1 2 3 4 5	Evaluator comment:
Job Safety						1 2 3 4 5	Evaluator comment:
Work Quality						1 2 3 4 5	Evaluator comment:
Work Quantity						1 2 3 4 5	Evaluator comment:
Work Versatility						1 2 3 4 5	Evaluator comment:
Work Dependability						1 2 3 4 5	Evaluator comment:
Work Setup Planning						1 2 3 4 5	Evaluator comment:

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Employee Evaluation	Non- Management Personnel
Work Skills Proficiency 1 2 3 4 5	Evaluator comment:
	•
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Non- Management Personnel

Performance on Established Objectives for Current Evaluation Period							
Mark rating as above	0	V	G	М	F	Circle Weighting	Evaluator to insert objectives/responsibilities for current evaluation period
Established Objective and/or Responsibility						1 2 3 4 5	Present objective/responsibility:
Established Objective and/or Responsibility						1 2 3 4 5	Present objective/responsibility:
Established Objective and/or Responsibility						1 2 3 4 5	Present objective/responsibility:
Established Objective and/or Responsibility						1 2 3 4 5	Present objective/responsibility:
Established Objective and/or Responsibility						1 2 3 4 5	Present objective/responsibility:

Future Objectives and Responsibilities for Next Evaluation Period

(Set "SMART" objectives which support the organization and which are \underline{S} imple, \underline{M} easurable, \underline{A} ttainable, \underline{R} easonable & \underline{T} ime-bound)

,		
Established		Next evaluation objective/responsibility:
Objective and/or	1 2 3 4 5	
Responsibility	1 2 3 4 3	
Established		Next evaluation objective/responsibility:
Objective and/or	1 2 3 4 5	
Responsibility	1 2 3 4 3	
Established		Next evaluation objective/responsibility:
Objective and/or	1 2 3 4 5	
Responsibility	1 2 3 4 5	
Established		Next evaluation objective/responsibility::
Objective and/or	1 2 3 4 5	
Responsibility	1 2 3 4 5	
Established		Next evaluation objective/responsibility:
Objective and/or	1 2 3 4 5	
Responsibility	1 2 3 4 5	
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Non- Management Personnel

Overall Performance

(Mark one rating to represent overall performance and objective achievement.)

Outstanding Very Good Good Marginal Failing

Advancement Potential

(Mark one rating indicating readiness for transfer or promotion.)

3

Can advance 2 or 3 levels above current level and across functions in 1 to 3 years

1

Can advance to next level above current level and across functions within 1 to 2 years

2

Competent at current level and can move across functions within 6 to 12 months

Successful at current level and in current function only

4

Progressed beyond level of competence in current functional field

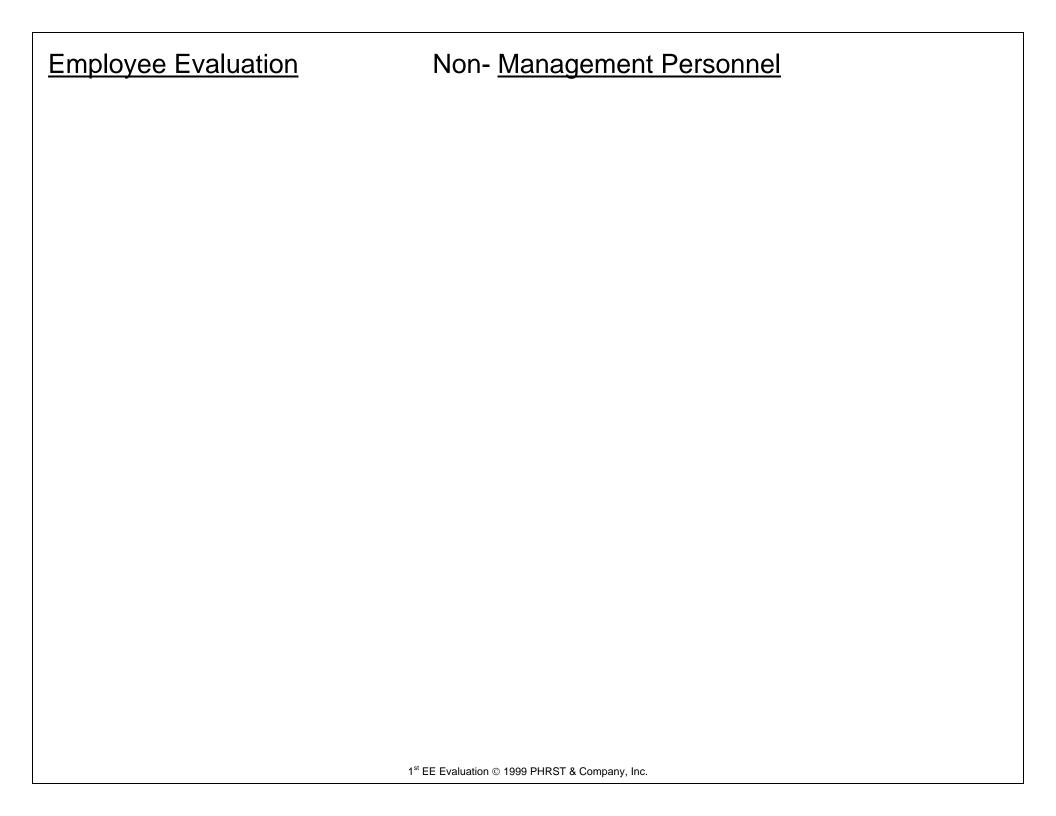
5

(Write in the area for improvement and note actions to aid improvement.)

Improvement Area	Improvement Aid

Employee Comments

Employee: Date: (Employee's signature affirms the evaluation was discussed and is not an expression of agreement or acceptance.) Evaluator: Date: Approval: Date: Date:



Personal No Exento

Nombre Empleado:	Fecha de Evaluación:
Posición de Empleado:	Fecha de Última Evaluación:
Sitio de Trabajo:	Fecha Contratado:
Sección:	Fecha Comienzo de Empleo:
Supervisor:	Posición de Supervisor:

Indique Tipo de Evaluación:	Empleado Nuevo	Promoción	Anual	Especial

Consideraciones Generales para Evaluar al Empleado

La evaluación del empleado es una manera de repasar el desempeño del personal de manera eficaz y abierta. Los empleados deben recibir reacciones a su labor de manera frecuente y rutinaria. Esta planilla es una herramienta para guiar y anotar y compartir la evaluación con el empleado. Se debe prestar consideración atenta y profunda. La evaluación debe ser repasada por el supervisor del evaluador antes de discutirla con el empleado. Los empleados deben de tener tiempo amplio para leer y entender esta evaluación en preparación para la discusión de la evaluación. Los empleados deben de estar concientes de y entender las funciones principales de su trabajo, las expectativas de su supervisor, y las normas exigidas para el mayor rendimiento.

En la primera sección titulada **Desempeño General** el supervisor evaluador debe analizar al empleado utilizando la escala de evaluación e indicar la casilla apropiada. Un grado de "SATISFACTORIO" representa un nivel aceptable de desempeño. Un rendimiento mayor y menor del grado de "SATISFACTORIO" debe ser indicado apropiadamente en las casillas mayores o menores de este grado aceptable. Un grado de "EXCEPCIONAL" se debe reservar para desempeño realmente extraordinario. Las escalas pueden recibir prioridad al hacer un círculo al número adecuado el área de énfasis.

Desempeño de Objetivos Establecidos es donde el evaluador ha de calificar al empleado sobre los objetivos establecidos que fueron puestos para el periodo de evaluación corriente. Los evaluadores han de llenar los objetivos establecidos para el periodo. Califique el desempeño de cada objetivo establecido y coloque una marca el la casilla de grado apropiada. Tal como lo ha hecho en la sección anterior, las escalas pueden recibir prioridad al hacer un círculo al número adecuado el área de énfasis.

Objetivos y Responsabilidades Futuras han de ser discutidos entre el evaluador y el empleado al momento de la evaluación y anotados en el espacio proveído. Estos pueden ser puestos en orden de prioridad o énfasis. No hay grado ya que son objetivos futuros.

Grado de Desempeño General es un grado resumido compuesto por desempeño general <u>y</u> desempeño de objetivos establecidos. El evaluador ha de indicar el grado apropiado.

Potencial para Ascender es la sección donde el evaluador evalúa e indica la preparación del empleado para ser transferido o para un asenso de posición.

Necesidades para el Desarrollo del Trabajo incluye espacio para que el evaluador indique áreas donde el empleado puede mejorar. El evaluador ha de anotar acciones específicas para asistir al mejoramiento del desempeño del empleado.

Comentarios del Empleado son bienvenidos y sirven para animar una discusión abierta durante la evaluación. Los empleados deben anotar sus comentarios utilizando otra planilla si es necesario.

Firmas y fechas son requeridas tal como se indica. Los empleados deben de firmar la evaluación completada. Esta firma indica que se discutió la evaluación con el empleado y no es una expresión de acuerdo y desacuerdo a no ser que esto se indique. La firma del evaluador es la de la persona quien completó la evaluación. La firma de aprobación es la del supervisor del evaluador quien repasó la evaluación antes de la discusión sobre el mismo. La firma del administrador es la del la persona responsable por llenar y mantener las evaluaciones de los empleados.

<u>Personal No Exento</u> **Desempeño General**

	<u>E</u> >	ΚEΡ	CIC	NA	۸L		•
		<u>M</u>	UY	BIE	N		
			<u>s</u> /	ATIS	SFA	CTORIO	
				<u>M</u> .	ARC	SINAL	
					<u>I</u> N	SATISFACTORIC	
Elementos Principales de Logro & Potencial para	E	М	s	М	ı	Énfasis de Función Indique 1 al 5	Incluya comentarios relevantes asociados con los elementos a la izquierda. Grados de "EXCEPCIONAL" e "INSATISFACTORIO" requieren comentarios por el
Ascender						(5 = alto)	evaluador.
Asistencia Al Trabajo						1 2 3 4 5	Comentarios del Evaluador:
Colaboración con los Demás						1 2 3 4 5	Comentarios del Evaluador:
Iniciativa en el Trabajo						1 2 3 4 5	Comentarios del Evaluador:
Seguridad del Trabajo						1 2 3 4 5	Comentarios del Evaluador:
Calidad de Trabajo						1 2 3 4 5	Comentarios del Evaluador:
Cantidad de Trabajo						1 2 3 4 5	Comentarios del Evaluador:
Versatilidad Del Trabajo						1 2 3 4 5	Comentarios del Evaluador:
Fiable en el Trabajo						1 2 3 4 5	Comentarios del Evaluador:
Organización de Trabajo						1 2 3 4 5	Comentarios del Evaluador:
Habilidades de Competencia en el Trabajo						1 2 3 4 5	Comentarios del Evaluador:

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Personal No Exento

С	Desempeño de Objetivos Establecidos Para el Período Corriente de Evaluación						
Indique grado como anteriormente	Е	М	s	М	I	Indique Énfasis	El evaluador debe introducir objetivos/responsabilidades para el período de evaluación corriente
Objetivo y/o Responsabilidad Establecida						1 2 3 4 5	Objetivo y/o Responsabilidad Corriente:
Objetivo y/o Responsabilidad Establecida						1 2 3 4 5	Objetivo y/o Responsabilidad Corriente:
Objetivo y/o Responsabilidad Establecida						1 2 3 4 5	Objetivo y/o Responsabilidad Corriente:
Objetivo y/o Responsabilidad Establecida						1 2 3 4 5	Objetivo y/o Responsabilidad Corriente:
Objetivo y/o Responsabilidad Establecida						1 2 3 4 5	Objetivo y/o Responsabilidad Corriente:

Objetivos y Responsabilidades para el Próxima Período de Evaluación (Establezca objetivos que apoyen la organización y sean <u>Sencillos, <u>Mensurables, Al</u>canzables, <u>Razonables & Delimitados</u>)</u>

Objetive v/e		Objetivo/responsabilidad para la próxima evaluación:
Objetivo y/o		Solution to the state of the st
Responsabilidad	1 2 3 4 5	
Establecida	12040	
Objetivo y/o		Objetivo/responsabilidad para la próxima evaluación:
Responsabilidad	1 2 2 4 5	
Establecida	1 2 3 4 5	
Objetivo y/o		Objetivo/responsabilidad para la próxima evaluación:
Responsabilidad	1 2 3 4 5	
Establecida	1 2 3 4 5	
Objetivo y/o		Objetivo/responsabilidad para la próxima evaluación:
Responsabilidad	1 2 2 4 5	
Establecida	1 2 3 4 5	
Objetivo y/o		Objetivo/responsabilidad para la próxima evaluación:
Responsabilidad	4 0 0 4 5	
Establecida	1 2 3 4 5	
Lotablooida		

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Personal No Exento

Desempeño General

(Indique un grado para representar el desempeño general y el logro del objetivo.)

Excepcional

Muy Bien

Satisfactorio

Marginal

Insatisfactorio

Potencial para Ascender

(Indique un grado para representar la preparación par ser trasferido o recibir un asenso.)

1

Puede avanzar 2 o 3 niveles sobre nivel actual y atravesar funciones en 1 a 3 años 2

Pude avanzar al próximo nivel sobre el actual y atravesar funciones dentro de 1 a 2 años 3

Competente en el nivel corriente y puede trasladar funciones dentro de 6 a 12 meses

4

Acertado en el nivel actual y en la función actual solamente 5

Progresado más allá del nivel de la capacidad en campo funcional actual

Necesidades	Dara al	Decarrollo	ا اما	Frahaio
Necesidades	raia ei	Desamono	uei	Habajo

(Indique áreas donde el empleado puede mejorar y anote acciones específicas para asistir al mejoramiento.)

` ' '	·
área para Mejorar	Asistencia para Mejorar

Comentarios	de	Emp	<u>leado</u>

<u>Firmas</u>			
Empleado:	Fecha:		
(La firma del empleado afirma que se discutió la evaluación y no es	expresión de acuerdo o aceptación.)		
Evaluador:	Fecha:		
Aprobación:	Fecha:		
Administrador: Fecha:			

Organization	·

Employee Benefits Interest Inventory

The Employee Benefits Interest Inventory is designed to assist in determining what employee benefits may be appropriate for use at employer worksites. It is made up of typical benefits which may or may not be offered to employees. A simple weighting method enables users to make more objective decisions for benefits use and priority.

Employers, human resource professionals, employees or others can complete the form for single of multiple location analysis. Inventory booklets may be completed locally, via electronic communications means, remotely with an administrator or otherwise.

Inventories can be completed at any time in benefits plan timeframes as an evaluation, planning tool or guide for benefits communications.

<u>Instructions</u>

- 1. Fill in the organization name above.

- Rate all items. Highlight "-0-" if the item is of no interest.
 Highlight a "1", "2", "3", or "4" to rate interest, 4 = high rating
 Consider items rated "3" or "4" for implementation now or in the future.
- 5. Discuss the results with your human resource professional to consider next steps.

Date:	
Source:	PHRST & Company, Inc.
Evaluator:	

<u>Line</u>	<u>Factor</u>	<u>Detail</u>
1	Holidays	Celebrate:
2	>	New Year's Eve
3	>	New Year's Day
4	>	Martin Luther King Day
5	>	President's Day
6	>	Good Friday
7	>	Memorial Day
8	>	Independence Day
9	>	Labor Day
10	>	Columbus Day
11	>	Veterans Day
12	>	Thanks Giving Day
13	>	Day After Thanksgiving
14	>	Christmas Eve
15	>	Christmas Day
16	>	Floating
17	Holiday premium for holiday worked	Factor:
18	>	 1.0 x pay
19	>	1.5 x pay
20	>	2.0 x pay
21	>	2.5 x pay
22	>	3.0 x pay
23	Combined time off	Reasons:
24	>	Sick
25	>	Personal
26	>	Vacation
27	>	Doctor Appt.
28	>	Bereavement
29	Time off carry-over to next year	
30	Time off carry-over to next year limit	
31	Vacation earned	Entitlement at:
32	>	 1/2 year
33	>	1 year
34	>	3 year
35	>	5 year
36	>	10 year
37	>	15 year
38	>	20 year
39	Require all vacation taken in earned year	
40	Pay in lieu of vacation	
41	Pay accrued vacation at termination	
42	Require portion of vacation taken in earned year	
43	Permit vacation carry-over	
44	Limit amount of vacation carry-over	
45	# Days absenteeism is considered excessive at	Days per year:
46	•	5 days per year
47	>	6 days per year
48	>	10 days per year
49	>	12 days per year
50	>	15 days per year
51	Waiting time for sick time entitlement	
52	Sick time conversion	Method:
53	>	Cash
54	>	Retirement
55	>	Vacation
56	>	Other

<u>Line</u>	<u>Factor</u>	<u>Detail</u>
57	Bereavement pay	Allowed:
58	>	 1 day
59	>	2 days
60	>	3 days
61	>	5 days
62	Annual fixed shutdown period	
63	Pay during shutdown period	
64	Military service pay	
65	Maximum number of days may be paid per year	
66	Jury duty time off with pay	
67	Personal leave of absence	
68	Continue medical coverage during absence	
69	Sabbatical	
70	Medical leave other than FMLA	
71	Short Term Disability Plan	
72	Short Term Disability Plan paid by organization	
73	Short Term Disability Plan paid by employee	
74	Long Term Disability Plan	
75	Long Term Disability Plan paid by organization	
76	Long Term Disability Plan paid by employee	
77	Group Life Insurance	
78	Group Life Insurance paid by organization	
79	Group Life Insurance paid by employee	
80	Accidental Death & Dismemberment insurance	
81	Business Travel Accident Insurance	
82	Dental plan	
83	Dental plan paid by employee	
84	Dental plan paid by organization	
85	Dental Plan integrated with medical plan	
86	Vision plan	
87	Vision Plan integrated with medical plan	
88	Medical coverage	
89	Medical coverage plan	<u> Type:</u>
90	>	Comprehensive
91	>	hospital/surgical/ major medical
92	>	Indemnity plan
93	>	Health maintenance organization
94	>	Preferred Provider Plan
95	>	Point of Service Plan
96	Well baby coverage	
97	Mental & nervous condition coverage	
98	Chiropractic coverage	
99	Convalescent home coverage	
100	Hospices coverage	
101	Retirement income and savings plan	
102	Retirement income and savings plan alternatives	Plans:
103	>	Defined benefit
104	>	Money purchase
105	>	Deferred profit-sharing
106	>	After-tax thrift
107	>	Deferred income
108	>	401(k)
109	>	Cash balance
110	>	Other

<u>Line</u>	<u>Factor</u>	<u>Detail</u>
111	Less than 40 hour workweek	
112	Less than 8 hour workday	
113	Flexible start & finish times	
114	Shift premium	
115	Lead premium (paid to employee leading others)	
116	Exempt employee overtime	
117	Payment with reduction in force	
118	Cash profit sharing	
119	Merit increase program	
120	Across-the-board pay increase program	
121	Written job descriptions	
122	Established pay ranges In-house medical services	
123 124	Education reimbursement	
124	Transferred employee relocation reimbursement	
126	New employee relocation reimbursement	
127	Stock purchase plan	
128	Flexible spending accounts	
129	Telecommuting (part/all time worked from home)	
130	Pre-employment physicals	
131	Drug testing	
132	On-call pay	
133	Food services on premises	
134	Service awards	
135	Credit unions	
136	Automobiles for employee use	
137	Employee benefits statements	
138	Payroll deductions	
139	Job sharing	
140	Self insured plans	Forms:
141	>	Workers' compensation
142	>	Medical
143	>	Dental Dental
144	>	Short term disability
145	>	Long term disability Life insurance
146	>	Other
147 148	Part-time employee benefits	Other
146 149	Training-Development-Education opportunity	
149	Insert Additional Items	In The Space Relow
		III THE Space Delow
150	Other:	
151	Other:	
152 152	Other:	<u> </u>
153	Other:	_
154 155	Other:	
156	Other:	
157	Other:	
158	Other:	
159	Other:	_
160	Other:	_
161	Other:	
162	Other:	
163	Other:	
164	Other:	
165	Other:	

Sample Employee Opinion Survey

ar	ik you for participating in this opinion survey. Your input is ir e confidential. Responses will be grouped so no individual is i icil. Respond to each item by marking your selection number i item. Fold and return this sheet.	identified. Pl	ease use pen or	1 - Strongly Disagree	2 - Disage	3 Neutral	4 - Agree	5. Agree
	Response Items			Low—	٠,٨		<i>′</i> →	/ ► High
1	Promotions are based on merit.			1	2	3	4	5
2	My position meets my present goals and plans.					3	4	5
3	I often come into contact with management.		1	2	3	4	5	
4	Management is fair and has a good sense of jud	dgment.		1	2	3	4	5
5	I am recognized and appreciated for what I do.			1	2	3	4	5
6	My supervisor is cooperative.			1	2	3	4	5
7	In my position I can gain knowledge and learn i	new skills.		1	2	3	4	5
8	I feel the company values me.			1	2	3	4	5
9	The company is stable.			1	2	3	4	5
10	Retirement provisions are satisfactory.			1	2	3	4	5
	Co-workers work well together and do a good	iob.		1	2	3	4	5
	The company has pride in its products and itse	•		1	2	3	4	5
	I have had enough training and preparation for		on	1	2	3	4	5
	My position will continue for a long time.	my positi	011.	1	2	3	4	5
	I am evaluated properly.			1	2	3	4	5
	The safety conditions are satisfactory.			1	2	3	4	5
	The promotion policies are satisfactory.			1	2	3	4	5
	My earnings are fair and equitable.			1	2	3	4	5
	· · · · · · · · · · · · · · · · · · ·							
	I like the way I am supervised.	olf		1	2	3	4	5
	I have freedom to plan and do my position mys			1	2	3	4	5
	The company is interested in the individual emp	oloyee.		1	2	3	4	5
	Instructions and orders are communicated.			1	2	3	4	5
	I am told how I am doing in my work.			1	2	3	4	5
	I have competent co-workers.			1	2	3	4	5
	My pay is right for what I do.			1	2	3	4	5
	The hours of work are satisfactory.			1	2	3	4	5
7	Our system for suggestions is satisfactory.			1	2	3	4	5
8	Company policies and procedures are satisfactor	ry.		1	2	3	4	5
9	I am involved in decision making.			1	2	3	4	5
0	Company training programs are satisfactory.			1	2	3	4	5
1	I am informed on personnel policies and proced	dures.		1	2	3	4	5
32	I am satisfied with my pay and earnings.			1	2	3	4	5
3	I feel secure in my position.			1	2	3	4	5
	Employee benefits are satisfactory.			1	2	3	4	5
	Promotions are based on seniority.			1	2	3	4	5
	There is tension and pressure in my work.			1	2	3	4	5
	I am given information on my work status.			1	2	3	4	5
	My workplace is clean and orderly.			1	2	3	4	5
	The company meets its objectives.			1	2	3	4	5
	Emergency provisions are satisfactory.							
	I have the chance to move up from my position	•		1	2	3	4	5
		1.		1	2	3	4	5
	I am told of new developments.			1	2	3	4	5
	Inter- and intradepartmental relations are satisfa	actory.		1	2	3	4	5
	My supervisor is available to assist me.			1	2	3	4	5
	Equipment and supplies are proper and in good			1	2	3	4	5
	My supervisor uses employee criticism and disci	pline prop	erly.	1	2	3	4	5
	My position is challenging.			1	2	3	4	5
	My raises come often enough.			1	2	3	4	5
	Co-workers make up a well-balanced team.			1	2	3	4	5
0	The company attitude for employees is satisfact	tory.		1	2	3	4	5
	<u>Demographics</u>							
1	Gender	Male	Female					
_		- Ividic						
2	<u>Months</u> working at HSVB	0-6	6-12	12-24		24-48		48-
3	Miles from work	0-1	1-3	3-5		5-10		10-
54	Department	1	2	3		4		
								
54	Department	5	6	7		8		

Cost of Turnover Estimate Tools

For a quick estimate of potential turnover cost use the table below				
A "quick and crisp" estimate of potential turnover costs for up to manager level is 1.5 times the employee total pay A "quick and crisp" estimate of potential turnover costs for selected manager level jobs and above manager level is 2.5 times the employee total pay				
Check the impact on your company. Insert your employee's total annual pay in the cell below and note the effect below. Quick estimate of potential turnover cost at your company				
Annual pay for employee below manager =	<u>Total pay</u> \$28,500	\$42,750		
Annual pay for employee above manager =	\$75.000	\$187.500		

For a more detailed estimate of Below Manager potential turnover cost use the calculator below.

- 1. In the gold color cell of line A1 insert your employee's base annual pay (here do not include benefits, overtime, bonus, etc).
- 2. In the gold cell of line A4 insert how many employees at this pay for whom you want to calculate the turnover cost
- 3. In the gold cell of line A5 use the typical 3 month learning period, or insert your estimate, e.g. 6
- 4. For additional indirect costs impacting turnover cost, insert your actual cost in the appropriate column D cell or accept the calculator estimate reading from the cell in column G. Your cost may be \$0.00 for an item
- 5. Place your cursor on the red comment symbol in the cells in column G to see how the estimate is made
- 6. As always with the factors affecting human resource management metrics and actions, note this is only an only an estimate

<u>Ln</u>	Direct Turnover Cost Example		Calculation or estimate for below manager level			
A1 A2	Annual pay Benefits cost	\$28,500 \$11,400	Add actual or estimate % of base pay =	40.0%		
	Employee cost # of voluntary guits in year	\$39,900				
A5 A6	# months until fully productive Per person turnover cost	\$4,988	Add actual or estimate % productivity during learning period =	50.0%		
A7 A8	Direct turnover cost	\$4,988	, tad dotad of commute 75 productivity during fourning points =	00.070		
	Additional Indirect Turnover Cost Exa	mple		Percent	Dollar	
A9 A10	Separation cost			<u>estimate</u>	<u>estimate</u>	
A10	Accrued vacation	\$570	Add actual or estimate % base pay =	2.0%	\$570	
A12	Continued benefits	\$1.140	Add actual or estimate % base pay =	4.0%	\$1.140	
A13	Exit interview time	\$29	Add actual or estimate % base pay =	0.1%	\$29	
A14	Staff/supervisor time & salary to avoid quit	\$285	Add actual or estimate % base pay =	1.0%	\$285	
A15	Termination issues legal/other cost	\$570	Add actual or estimate % base pay =	2.0%	\$570	
A16	Unemployment expense	\$855	Add actual or estimate % base pay =	3.0%	\$855	
A17	Replacement cost	*				
A18	Applicant search cost	\$285	Add actual or estimate % base pay =	1.0%	\$285	
A19	Employee referral fee	\$114	Add actual or estimate % base pay =	0.4%	\$114	
A20	Employment testing cost	\$86	Add actual or estimate % base pay =	0.3%	\$86	
A21	Pre-employment medical cost	\$57	Add actual or estimate % base pay =	0.2%	\$57	
A22	Recruiting & advertising cost	\$1,568	Add actual or estimate % base pay =	5.5%	\$1,568	
A23	Reference checking cost	\$57	Add actual or estimate % base pay =	0.2%	\$57	
A24	Relocation & moving costs	\$998	Add actual or estimate % base pay =	3.5%	\$998	
A25	Staff & interviewer time & salary	\$570	Add actual or estimate % base pay =	2.0%	\$570	
A26	Supervisor & manager time & salary	\$285	Add actual or estimate % base pay =	1.0%	\$285	
A27		¥=00		,.	7	
A28	Co-worker coaching & assist time & salary	\$114	Add actual or estimate % base pay =	0.4%	\$114	
A29	Paid orientation time	\$228	Add actual or estimate % base pay =	0.8%	\$228	
A30	Supervisor & manager training time cost	\$228	Add actual or estimate % base pay =	0.8%	\$228	
A31	Training materials cost	\$239	Add actual or estimate % base pay =	0.8%	\$239	
A32	Training time & salaries	\$86	Add actual or estimate % base pay =	0.3%	\$86	
A33	Undefined hidden costs					
A34	Lost customer service	\$228	Add actual or estimate % base pay =	0.8%	\$228	
A35	Lost productivity	\$228	Add actual or estimate % base pay =	0.8%	\$228	
A36	Missed goals, objectives & deadlines	\$456	Add actual or estimate % base pay =	1.6%	\$456	
A37	Other employee turnover	\$285	Add actual or estimate % base pay =	1.0%	\$285	
A38	Indirect turnover cost	\$9,559	, ,		,	
A39						
A40	Potential direct & indirect cost	\$43,046	This is only an estimate based upon typical costs and pro	ojections.		
A41	Total= Base pay+direct+indirect as % =	151%				

For a more detailed estimate of at or above Manager potential turnover cost use the calculator below.

- 1. In the gold color cell of line B1 insert your employee's base annual pay (here do not include benefits, overtime, bonus, etc).
- 2. In the gold cell of line B4 insert how many employees at this pay for whom you want to calculate the turnover cost
- 3. In the gold cell of line **B5** use the typical 3 month learning period, or insert your estimate, e.g. 6
- 4. For additional indirect costs impacting turnover cost, insert your actual cost in the appropriate column D cell or accept the calculator estimate reading from the cell in column G. Your cost may be \$0.00 for an item
- 5. Place your cursor on the red comment symbol in the cells in column G to see how the estimate is made
- 6. As always with the factors affecting human resource management metrics and actions, note this is only an only an estimate

Ln	Direct Turnover Cost Example		Calculation or estimate for selected managers and above			
	Annual pay	\$75,000	, and the second			
	Benefits cost	\$30,000	Add actual or estimate % of base pay =	40.0%		
	Employee cost	\$105,000				
	# of voluntary quits in year	1				
B5	# months until fully productive	3				
B6	Per person turnover cost	\$13,125	Add actual or estimate % productivity during learning period =	50.0%		
B7	Direct turnover cost	\$13,125	had dotadi of collinate // productivity daining loanning period =	00.070		
B8	Direct tarriover cost	Ψ10,120				
	Additional Indirect Turnover Cost Exa	mnle		Percent	Dollar	
B9		ппріо		<u>estimate</u>	<u>estimate</u>	
	Separation cost	.			.	
B11	Accrued vacation	\$1,500	Add actual or estimate % base pay =	2.0%	\$1,500	
B12	Continued benefits	\$5,175	Add actual or estimate % base pay =	6.9%	\$5,175	
B13	Exit interview time	\$75	Add actual or estimate % base pay =	0.1%	\$75	
B14	Staff/supervisor time & salary to avoid quit	\$1,590	Add actual or estimate % base pay =	2.1%	\$1,590	
B15	Termination issues legal/other cost	\$3,675	Add actual or estimate % base pay =	4.9%	\$3,675	
B16	Unemployment expense	\$2,250	Add actual or estimate % base pay =	3.0%	\$2,250	
	Replacement cost					
B18	Applicant search cost	\$3,029	Add actual or estimate % base pay =	4.0%	\$3,029	
B19	Employee referral fee	\$248	Add actual or estimate % base pay =	0.3%	\$248	
B20	Employment testing cost	\$1,514	Add actual or estimate % base pay =	2.0%	\$1,514	
B21	Pre-employment medical cost	\$150	Add actual or estimate % base pay =	0.2%	\$150	
B22	Recruiting & advertising cost	\$22,500	Add actual or estimate % base pay =	30.0%	\$22,500	
B23	Reference checking cost	\$865	Add actual or estimate % base pay =	1.2%	\$865	
B24	Relocation & moving costs	\$15,000	Add actual or estimate % base pay =	20.0%	\$15,000	
B25	Staff & interviewer time & salary	\$1,406	Add actual or estimate % base pay =	1.9%	\$1,406	
B26	Supervisor & manager time & salary	\$2,452	Add actual or estimate % base pay =	3.3%	\$2,452	
B27	Training cost					
B28	Co-worker coaching & assist time & salary	\$1,803	Add actual or estimate % base pay =	2.4%	\$1,803	
B29	Paid orientation time	\$1,731	Add actual or estimate % base pay =	2.3%	\$1,731	
B30	Supervisor & manager training time cost	\$1,587	Add actual or estimate % base pay =	2.1%	\$1,587	
B31	Training materials cost	\$1,298	Add actual or estimate % base pay =	1.7%	\$1,298	
B32	Training time & salaries	\$225	Add actual or estimate % base pay =	0.3%	\$225	
	Undefined hidden costs					
B34	Lost customer service	\$6,900	Add actual or estimate % base pay =	9.2%	\$6,900	
B35	Lost productivity	\$6,900	Add actual or estimate % base pay =	9.2%	\$6,900	
B36	Missed goals, objectives & deadlines	\$7,500	Add actual or estimate % base pay =	10.0%	\$7,500	
B37	Other employee turnover	\$7,508	Add actual or estimate % base pay =	10.0%	\$7,508	
B38	Indirect turnover cost	\$96,880				
B39						
B40	Total potential cost of turnover	\$185,005	This is only an estimate based upon typical costs and pro	ojections.		
B41	Total= Base pay+direct+indirect as % =	247%				

EXIT INTERVIEW QUESTIONNAIRE

Comment of the effectiveness of our performance management program.
Comment of the fairness of our performance management program.
Comment on our benefits program.
Comment on worker morale at our company.
What was the main reason you left our company?
What did you like least about our company?
What did you like most about our company?
What impact did our management style have on you?
What one word summarizes how you feel about our company?
What was the primary thing you would change in your job with us?
What were other factors in your decision to leave our company?
What other comments do you have?

RECORD OF VIOLATION OF CONDUCT RULES AND/OR REGULATIONS

Worker's Full Name	Title	Department		
Worker Identification Number	Infraction date	Incident time/shift		
Facility/Location	Policy Violated (Code#)	Discipline Issued (Code #)		

Concise Explanation of Infraction

Further infraction of rules and/or regulations may result in more severe disciplinary action.**

Signature of Worker's Supervisor	Date
Signature of Superior	Date
Signature of Worker	Date

^{**}Worker's signature acknowledges issue of discipline. Signature does not indicate agreement with facts presented or company actions taken.



Russell R. Mueller Retail Hardware Research Federation 5822 West 74th Street Indianapolis, Indiana 46278